

**\* FALL 2020–WINTER 2023 – Modified Grade Distribution Guidelines \***  
**BBA**

Below are the Grade Distribution Guidelines for Ross BBA core and elective courses, as modified for Fall 2020–Winter 2023.

**BBA Core Courses**

Grade	Ross Policy	Modification for Fall 2020–Winter 2023
A- or above	≤ 40% = ___ %	≤ 40% = ___ %
B or above	≤ 90% = ___ %	≤ 100% = ___ %
B-, C+, C, C-, D+, D, D-, or F	≥ 10% = ___ %	≥ 0% = ___ %

**BBA Elective Courses**

Grade	Ross Policy	Modification for Fall 2020–Winter 2023
A- or above	≤ 60% = _____ %	≤ 60% = ___ %
B or above	≤ 90% = _____ %	≤ 100% = ___ %
B-, C+, C, C-, D+, D, D-, or F	≥ 10% = _____ %	≥ 0% = ___ %

**NOTES:**

- For courses with multiple sections, instructors will use their judgment as to whether grade distributions are best applied within each section or overall for all their sections of a given course.
- Core course coordinators and core instructors will work together to achieve consistency in grading policies used by faculty teaching the same course.
- A+ grades are considered extraordinary and, if used at all, are reserved for the top 1-2% of students when those students truly outperform their peers.
- The entire range of grades will be utilized as appropriate, including grades at the lower end of the distribution.
- A reasonable distribution of grades within a given allowed range is also expected. For example, in the “A- or above” distribution range, there should be a relatively equal distribution across A and A- grades.
- All faculty are expected to conform to the grading distribution. The Associate Dean of the relevant program, the relevant Area Chair, and the Executive Committee will review adherence to these guidelines.