



Photo: Ross School of Business / University of Michigan

Graduate Business Administration BULLETIN 2024-2025

Disclaimer

The information contained in this Bulletin is subject to change at any time. Please note that this document is accurate as of September 2023. Subsequent updates and corrections made to the most current version can be viewed online:

<https://rossweb.bus.umich.edu/academics/studentresources/michigan-ross-student-bulletins/>

This Bulletin is published by the Stephen M. Ross School of Business and is maintained by the Ross Registrar's Office:

700 East University, Kresge Hall 3rd Floor East

Suite K3521

Email: RossRegistrarsOffice@umich.edu

Accreditation Statement

<http://www.accreditation.umich.edu/>

The University of Michigan is accredited by the North Central Association of Colleges and Schools, Commission on Institutions of Higher Education, 230 South LaSalle Street, Suite 7-500, Chicago, IL 60604; Phone: 800-621- 7440; 312-263-0456; Fax: 312-263-7462.

<https://www.aacsb.edu/>

The Stephen M. Ross School of Business is accredited by the Association to Advance Collegiate Schools of Business (AACSB), 777 South Harbour Island Boulevard, Suite 750, Tampa, FL 33602; Phone: 1-813-769-6500, Fax: 1-813-769-6559.

Nondiscrimination Policy Notice

<http://hr.umich.edu/oie/ndpolicy.html>

The University of Michigan, as an equal opportunity/affirmative action employer, complies with all applicable federal and state laws regarding nondiscrimination and affirmative action. The University of Michigan is committed to a policy of equal opportunity for all persons and does not discriminate on the basis of race, color, national origin, age, marital status, sex, sexual orientation, gender identity, gender expression, disability, religion, height, weight, or veteran status in employment, educational programs and activities, and admissions. Inquiries or complaints may be addressed to the Senior Director for Institutional Equity and Title IX/Section 504/ADA Coordinator, Office of Institutional Equity, 2072 Administrative Services Building, Ann Arbor, Michigan 48109-1432, 734-763- 0235, TTY 734-647-1388. For other University of Michigan information call 734-764-1817.

Campus Safety Statement

Each year, the University of Michigan prepares an "Annual Security Report and Annual Fire Safety Report." The report, which is issued each October 1, contains detailed information on campus safety and security policies, procedures, and programs, including information on: emergency services, security telephone numbers, sexual assault policy, stalking laws, handling obscene phone calls, sexual harassment policy, dealing with workplace violence and threats, police agencies, health services, counseling services, safe transportation after dark, safety tips, and alcohol and drug policies and programs. The report also includes statistics concerning crimes on campus. If you would like to view a complete copy, visit the University of Michigan Department of Public Safety website at <https://www.dpss.umich.edu/> or call 734-763-3434.

Table of Contents

I. Philosophy of the University of Michigan Masters Programs	8
II. Statement of Community Values	9
III. Student Records	12
IV. Ross Financial Aid	13
V. Curriculum Planning and Options	14
A. Academic Advising	14
B. Elective Options	15
1. Non-Business Courses	15
2. Independent Study Projects	15
3. Credit for Foreign Language Study	16
4. Elections by Students Enrolled in Other Units	16
C. Special Programs	16
1. Dual Degrees	16
2. Real Estate Certificate Program	17
3. Healthcare Management Concentration	17
4. Business and Sustainability Concentration	18
5. Data and Business Analytics Concentration	18
6. Environmental, Social and Governance Concentration	18
7. Design Thinking and Innovation	18
8. Tauber Institute for Global Operations	18
9. Washington Campus	18
10. Global Experiences	19
a. MBA Short-Term Opportunities	19
b. MBA Global Semester Exchange	19
c. UM Travel Abroad Health Insurance	20

d. Program Commitment	20
VI. Registration	21
A. Modifying Class Selections	21
B. Permissions	21
C. Drop/Add Deadlines	22
D. Modifying Class Selections Before the Drop/Add Deadline	22
E. Modifying Class Selections After the Drop/Add Deadline	22
F. Considerations for Late Adds	23
G. Considerations for Late Drops	23
H. Term Withdrawal	23
VII. Degree Progress Regulations	24
A. Credit Hours Guidelines	24
1. Full-Time MBA, MAcc, MSCM, MBAn and MM Guidelines	24
2. Evening MBA Guidelines	24
a. Credit Limit Increases Not Requiring Documentation	24
b. Credit Limit Increases Requiring Documentation	24
B. Time Limit for Completing Degree Requirements	25
C. Maintenance of Active Degree Candidacy and Readmission	25
D. MBA Program Transfer Requests	25
E. Class Attendance	25
F. Retaking Courses	25
G. Course Level and Student Standing	26
1. 100-300 Level Courses	26
2. 400 Level Courses	26
3. 590 Level Courses	26
4. 800-level and 900-level Courses	26
5. EMBA and WMBA Courses	27
H. Auditing (Visiting) Classes	27

I. Taking Courses Prior to Enrollment in Degree Program	27
J. Taking Courses after Completion of Degree Requirements	27
VIII. Grading Policies.....	29
A. Grading Scales & Distribution	29
B. Non-Graded (Pass/Fail) Courses	29
C. Grades for Coursework Taken in Other University Units	30
D. Grades for Coursework Taken on an International Exchange Program	30
E. Special Grades	30
1. I = Incomplete	30
2. NR = No Grade Reported	30
3. Y = Extended Course	31
4. NG or ## = No Grade Reported	31
F. Grade Modification Policy	31
G. Dispute of Final Grades	31
H. Academic VPA Requirements & Academic Probation/Review	31
1. Effective Fall 2013 for All Masters Programs	31
2. Term VPA/Cumulative VPA	31
3. Evening MBA and Online MBA	32
4. Failure of Core Courses	32
5. Timing of Academic Review	32
6. Returning to Good Academic Standing	32
7. Progress Toward the Degree	32
8. Suspension	32
9. Dismissal	33
10. Graduation	33
I. Academic Honors at Graduation	33
1. Graduation "With Distinction" or "With High Distinction"	33
2. Honor Societies	33

a. Beta Gamma Sigma	33
b. Financial Management Association National Honor Society	34
J. Full-Time MBA Students: Dean's List Recognition of Academic Achievement	34
IX. Graduation	35
A. Review Degree Audit	35
B. Apply for Graduation in Wolverine Access	35
C. Complete Exit Interview	35
D. Commencement	35
E. Delaying Graduation	36
X. Full-Time and Evening MBA Programs	37
A. Full-Time MBA Core Curriculum	37
1. First Year	37
2. Additional Full-Time MBA Core Degree Requirements	38
3. Summer Business Experience/Internship Requirement	40
4. Second Year	40
B. Evening MBA Core Curriculum	41
C. Additional Degree Requirement Information	42
1. Business Law Requirement	42
2. MBA Communication Requirement	43
a. Evening MBA Communication Requirement	43
b. Communication Consultants	43
D. Course Waiver Information	44
XI. Weekend MBA Program	45
XII. Online MBA Program	47
XIII. Master of Accounting Program (MAcc)	50
A. Undergraduate Prerequisites	50
B. MAcc Curriculum	50

C. Independent Study Projects	52
D. Additional Grading Policies	52
E. Additional MAcc Degree Requirements and Options	53
XIV. Master of Supply Chain Management Program (MSCM).....	54
A. Undergraduate Prerequisites	54
B. MSCM Curriculum	54
C. Independent Study Projects	55
D. Additional Grading Policies	55
E. Additional MSCM Degree Requirements and Options	55
XV. Master of Business Analytics (MBAn).....	56
XVI. Master of Management (MM) Program.....	58
A. Eligibility	58
B. MM Curriculum	58
C. Additional Grading Policies	59
D. Additional MM Degree Requirements	59
XVII. Global (GMBA) and Executive MBA (EMBA) Programs.....	60
XVIII. Community Membership.....	61
A. Services for Students with Disabilities (SSD)	61
B. Counseling and Psychological Services	62

I. Philosophy of the University of Michigan Masters Programs

The demands of a global economy have changed the requirements for personal and business success. As a result, the Stephen M. Ross School of Business at the University of Michigan is leading an industry redefinition of traditional business education. Leveraging its academic depth, an international network of corporate partners, and a diverse, cooperative culture, Michigan delivers a distinctive leadership and management educational experience. Graduates of our standard-setting Master of Business Administration (MBA) programs, our Master of Accounting (MAcc) program, our Master of Supply Chain Management (MSCM) program, our Master of Business Analytics (MBAn), and our Master of Management (MM) program combine knowledge with action, gaining skills that produce results and improve business.

The Ross School of Business offers an array of opportunities for education, personal and career development, community involvement, and social interaction. In the classroom, students get the latest in both theory and practical applications from top teachers and scholars. In our MBA program, traditional management education is complemented with high-impact, hands-on professional development. Michigan MBAs work within businesses and develop valuable skills in areas like leadership, teamwork, and decision-making. And, no matter what the setting, Michigan MBAs, MAccs, MSCMs, MBAns, and MMs learn from each other. The Michigan programs produce graduates who set a standard for leadership and effectiveness.

II. Statement of Community Values

As a member of both the Ross School of Business and the University of Michigan communities, MBA/MAcc/MSCM/MBAn/MM students are responsible for reading the Ross Statement of Community Values and the University of Michigan Statement of Student Rights and Responsibilities.

A. Ross Community Values

All members of the Ross community agree to abide by the Ross School of Business Statement of Community Values. It is a hallmark of how we study and work together. The Statement of Community Values states:

“We, the members of the Ross School of Business community – students, faculty and staff – shall work together in striving for excellence in every aspect of our School’s activities. We seek to be a model of how members of an academic community can combine their spirit and talents to achieve such institutional excellence.

We understand that in striving for excellence, our personal and institutional integrity is our most precious asset. Accordingly, we accept accountability for our behavior and will not knowingly act in ways that might damage that integrity.

We commit ourselves to performing our work and fulfilling our responsibilities honestly and professionally. In particular, we will not tolerate cheating of any sort by any member of our community in any situation.

We shall treat each other with respect, honoring the dignity, value, and right to both physical and psychological safety of each member of our community. We will cooperate with each other and fulfill our mutual commitments to uphold academic integrity, institutional excellence, and community well-being. We will extend these same courtesies to our guests.

We pledge to share community assets, such as facilities, library materials, and information technology resources, in ways that are responsible, that comply with established policies and that reflect the principles of fairness, equity, and community well-being.

We accept adherence to these values as a condition of membership in the Ross School of Business community.”

Accompanying the Statement of Community Values are the Ross [Academic Honor Code](#) and the [Code of Student Conduct](#). Students are expected to abide by those Codes. To report AN allegation of misconduct, use the [CVC Violation Reporting Form](#).

B. UM Statement of Student Rights and Responsibilities

<https://oscr.umich.edu/statement>

The University of Michigan-Ann Arbor (the University) is dedicated to supporting and maintaining a scholarly community. As its central purpose, this community promotes intellectual inquiry through vigorous discourse. Values which undergird this purpose include civility, dignity, diversity, education, equality, freedom, honesty, and safety.

When students choose to accept admission to the University, they accept the rights and responsibilities of membership in the University's academic and social community. As members of the University community, students are expected to uphold its previously stated values by maintaining a high standard of conduct. Because the University establishes high standards for membership, its standards of conduct, while falling within the limits of the law, may exceed federal, state, or local requirements.

Within the University, entities (such as schools and colleges, campus, professional, and student organizations) have developed policies that outline standards of conduct governing their constituents and that sometimes provide procedures for sanctioning violations of those standards. This [Statement of Student Rights and Responsibilities](#) (the Statement) does not replace those standards; nor does it constrain the procedures or sanctions provided by those policies. This Statement describes possible behaviors which are inconsistent with the values of the University community; it outlines procedures to respond to such behaviors; and it suggests possible sanctions which are intended to educate and to safeguard members of the University community.

The Office of Student Conflict Resolution (OSCR) also publishes a list of policies which govern non-academic student conduct on campus. For additional policy statements, see:

<https://oscr.umich.edu/statement>.

100 Student Activities Building, 515 East Jefferson, Ann Arbor, MI 48109-1316

<https://oscr.umich.edu/>

oscr@umich.edu

Phone: 734-936-6308

C. Ross School of Business Statement on Professionalism

The Ross School of Business's Statement of Community Values describes "personal and institutional integrity as our most precious asset." We as community members "commit ourselves to performing our work and fulfilling our obligations honestly and professionally." Ross School of Business expects every student in and out of the classroom to engage in conduct consistent with the professional and ethical behavior that a business organization would expect of its employees.

As part of their academic progress while enrolled at Ross School of Business, students are expected to act professionally in all courses and in their contact with faculty members, other students, University personnel, and the community at large. Professionalism is primarily expressed through how we act and interact with others. This concern for others is particularly important in the context of business education, which relies upon professional interactions within the cohort and with employers.

Professionalism, or lack thereof, is considered part of students' academic progress and demonstrated lack of professionalism may result in academic discipline. For example, when in meetings or gatherings, professionals pay attention to one another, listen, and actively engage in discussions. Professionals are responsive, prepared, punctual, and keep their commitments. Professionals treat others with respect and work to foster an environment free of harassment. **Any dishonest, harassing, unethical, irresponsible, or criminal behavior, whether it takes place on or off campus, may be viewed as unprofessional.**

Ross School of Business may institute academic discipline proceedings and/or subject a student to academic probation, academic review, suspension, or dismissal from a program in any of the situations outlined above. These academic proceedings may be instituted concurrently with or in addition to other proceedings under the [Ross School of Business's Code of Student Conduct](#) or other applicable University policies. Likewise, any academic discipline imposed pursuant to the School of Business' academic standards may be imposed separately from, and/or in addition to, sanctions arising from student conduct proceedings under other applicable University codes of conduct or policies.

III. **Student Records**

Ross students have a student records file, which is stored electronically with secured access. This file contains admissions material, test scores, unofficial copies of academic records, memoranda, correspondence, and notes that Academic Advisors have made about their conversations with a student. Information of a sensitive nature may be removed from the academic advising file at the discretion of the School Registrar or at the request of the student and placed into a confidential file. Confidential files are also created for those students charged with some form of academic misconduct and for other serious violations.

Students have the right to examine most materials in their own academic files. Students who wish to review their files may do so by scheduling an appointment with the School Registrar. Details regarding student access to file material are also noted on the University of Michigan Registrar's website: <http://www.ro.umich.edu/ferpa/>.

Students may obtain copies of their transcripts free of charge through Wolverine Access, with details available at the [Office of the Registrar site](#). An electronic (PDF) transcript order allows for attachments to be uploaded and sent along with the transcript. Rush processing and expedited delivery options are now available online as well. The Ross School of Business does not issue transcripts directly.

Access to individual student files is restricted to Ross staff whose job responsibilities include managing student records and academic advising. Third parties, including family members or caregivers, faculty, recruiters, and graduate school admission committees, do not have access to student advising files except as allowable by the [Family Educational Rights and Privacy Act \(FERPA\)](#) and UM student record privacy policy.

Ross School of Business deletes all student files seven years after a student has graduated from their program, including all confidential materials, unless the student has a violation sanction explicitly stating that the file is to be kept indefinitely. If a student does not graduate, the files are destroyed seven years after the last term of enrollment.

IV. Financial Aid

The Ross School of Business, Office of Financial Aid (a satellite office of the University of Michigan, Office of Financial Aid) is responsible for processing and awarding all Ross MBA financial aid. This includes departmental scholarships, federal and private loans.

Ross scholarships are applied to tuition and fees only. You must successfully complete your first year in good academic standing (minimum of a 2.000 cumulative VPA) to retain your scholarship in your second year. The scholarship may be canceled at any time in the event of an Honor Code or Student Code of Conduct violation.

Awarded Ross scholarships are equally split between the Fall and Winter terms. Students must be enrolled full-time to receive the funds. An exception to the payment and enrollment policies may be made in the final term leading to graduation – for this exception students need to contact the Ross Financial Aid office for assistance.

Dual degree students receiving a Ross scholarship should contact the Ross Financial Aid office if other tuition and fee awards are expected to be received or if you plan to defer your first year at Ross to attend your dual school.

The Ross Financial Aid office can be reached at rossfinaid@umich.edu or 734-764-5139. Be sure to include your UMID number in all correspondence. More information can be found at <http://www2.bus.umich.edu/MyiMpact/financial-aid>.

V. **Curriculum Planning and Options**

Outside of the core coursework, responsibility for planning the elective content of the academic program rests with students. Thorough familiarity and understanding of the regulations contained in this Bulletin are essential for sound planning.

Degree requirement checklists are available online for students to monitor their academic progress: <https://rossweb.bus.umich.edu/academics/degree-status/degree-requirements/>. Students may also access a live degree advisement report (audit) via Wolverine Access.

Information on how to access a degree advisement report (audit) can be found here: https://csprod.dsc.umich.edu/html/doc/eng/dfie/lsaa/html/sr_ss_acadrequire.html.

A. **Academic Advising**

The Ross School of Business provides academic advising to assist graduate students in developing meaningful educational plans that satisfy their academic goals, as well as provide support for unanticipated circumstances or students who are placed on academic probation. Students in the Full-time and Evening MBA programs are especially encouraged to meet with an academic advisor because of the flexible nature of their curriculum. Students are encouraged to choose elective courses that will best meet their individual goals for their degree and may schedule an appointment to discuss their course plans with an academic advisor.

Appointments are scheduled online:

<http://www.bus.umich.edu/impact/CounselingCalendar/AcademicServices/>.

Those students unable to visit our office during regular business hours may hold appointments via phone, Google Meet, or Zoom.

The academic advising staff helps graduate students:

- select appropriate courses and other educational experiences
- develop suitable educational plans
- understand institutional requirements
- understand available resources for assistance within and outside of the business school
- develop personal and educational goals and evaluate their progress
- manage the course bidding process

Academic advisors and the Ross Registrar's Office staff also provide support for degree progress functions such as:

- degree audits
- dropping/adding classes
- core course waivers
- dual degrees or graduate certificate programs
- independent studies

Students should be sure to regularly check web pages at <http://www2.bus.umich.edu/MyiMpack/Academics> and watch for emails throughout the school year regarding course registration processes.

B. Elective Options

1. Non-Business Courses

The rich variety of courses available at the University of Michigan allows each student to develop a program of study to fit personal career objectives. Students may select coursework in other units at the University of Michigan-Ann Arbor, according to degree program guidelines.

Registration guidelines include:

- To determine if a course is offered for graduate-level credit, students should consult an academic advisor and/or the Rackham Graduate School:
https://secure.rackham.umich.edu/academic_information/programs/.
- Students should consult the academic calendar of the course's unit for drop/add deadlines and course attendance policies.
- FTMBA students may complete up to ten credit hours of graduate-level courses in other units at the University of Michigan-Ann Arbor that count toward their MBA program. OMBA and WMBA may complete up to 9 credit hours.
- MBA candidates may not be concurrently enrolled in another degree program unless participating in an approved dual degree program.
- The one exception to this policy occurs when PhD students are admitted from non-Business graduate programs into the Evening MBA program. These students may continue their enrollment in the other PhD program, with the approval of that program.
- The Ross School of Business cannot transfer credit from other universities or colleges nor can it give credit for practical experience, participation in musical or athletic organizations, or for physical education or performance courses.

2. Independent Study Projects

Individual academic research opportunities, supervised by faculty, are available to graduate business candidates. Non-business master-level students may also complete research projects in Ross. Research projects/independent study work may never be shadows of existing classes, nor used to bypass class registration constraints.

To select a project, students should consult the appropriate professor about the nature of the work and the number of credit hours it would earn. Appropriate forms must be completed and processed, indicating faculty, Department Chair, and Dean's Office approval of the project. It is strongly recommended that students begin these discussions well in advance of the term in which they wish to enroll in Independent Study credit. A full research proposal *and* the Independent Study form with all required signatures is due to the Ross Registrar's Office no later than the add/drop deadline for the semester (end of the third week of classes) in which the majority of the work is completed and the student earns credit. Specific dates are listed in iMPact and on the application available at

<https://rossweb.bus.umich.edu/academics/studentresources/forms/>.

For each Independent Study, the student will submit a final paper to the faculty supervisor who will evaluate the character and quality of the work and render a grade. The student must submit the paper to the faculty member no later than exam week of the term in which the project was elected. The paper will be stored by the Kresge Business Administration Library using the University's [Deep Blue](#) Service.

Independent Study registration guidelines include:

- Enrollment in Independent Study project courses is open only to students enrolled at the University of Michigan-Ann Arbor who are in good academic standing (minimum 2.000 VPA).
- Students earn one to three credit hours per semester.

- MBA students may elect one Independent Study course per semester, up to a maximum of three over the course of the program, not exceeding seven credit hours in total.
- MAcc, MM and MSCM students may elect one Independent Study course per semester, up to a maximum of two over the course of the program, not exceeding three credit hours in total.

3. Credit for Foreign Language Study

With special permission, Business masters students (MBA, MAcc, MSCM, MBAn, MM) may earn degree credit for undergraduate language courses at the University of Michigan-Ann Arbor. To request credit for undergraduate language study, students should complete the request form through the Ross Registrar's Office.

Registration guidelines include:

- Credit for undergraduate language courses is awarded on a 2 for 1 credit basis. Students may receive one graduate credit hour for every two undergraduate credit hours earned with a grade of "B" or better.
- MBA students may earn a maximum of six graduate credit hours toward the degree. These credit hours are not included in calculation for academic honors.
- MAcc, MM, MBAn, and MSCM students may earn a maximum of four graduate credit hours. These credit hours are not included in calculation for academic honors.
- Please note that during the first year of the Full-time MBA program, only students who have waived one or more core classes will have room in their schedules to add an undergraduate language class as their elective.

Details and forms are available online: <http://www2.bus.umich.edu/MyiMpact/academics/credit-foreign-language-study>

4. Elections by Students Enrolled in Other Units

Graduate students enrolled in other divisions of the University may elect most elective courses in the Ross School of Business, if they obtain faculty approval, satisfy course prerequisites and space permits. These students should note that if they become MBA, MAcc, MCSM, or MM degree candidates at a later date, credit hours taken while enrolled in another degree program at the University do not count toward the Ross degree.

C. Special Programs

Eligibility and registration policies are managed carefully by the Ross Registrar's Office. Course availability and offerings are subject to change.

For a full list of Institutes and Centers, see:

<http://www.bus.umich.edu/FacultyResearch/ResearchCenters/>

1. Dual Degrees

The Ross School of Business offers over 20 established dual degree programs at the FTMBA level, enabling qualified students to pursue concurrent work in business administration and other disciplines within the University of Michigan-Ann Arbor. Students may enroll in dual degree programs after being accepted to both the Business School and the other school or college in which they are interested. Separate applications must be made to both schools—acceptance to either school is not contingent upon the other.

MBA, MAcc, MM, MBAn, and MSCM students also have the option to create and pursue a dual degree with another graduate/professional program at the University of Michigan-Ann Arbor not on the list of established dual degree programs. These students pursue two graduate degrees simultaneously, working toward a "Student Initiated Dual Degree (SIDDD)." Students who are admitted to the non-Ross school first should note that if they are admitted and matriculate into the MBA/MSCM/MM/MBAn/MAcc program at a later date, credit hours taken while enrolled in their other degree program do not count toward the Ross degree.

Students should see an academic advisor to determine an appropriate plan of study, keeping the following Ross policies in mind:

- Each term, students must be enrolled for all classes under just one school's registration in Wolverine Access (regardless of the courses taken), with limited exceptions.
- Full-time MBA dual degree students must enroll under the Business Administration career in Wolverine Access for a minimum of 3 terms of full-time enrollment (full-time enrollment is defined as 9.00 credit hours or more of coursework per term).
- MBAn, MM, and MSCM dual degree students must enroll under the Business Administration career in Wolverine Access for a minimum of 3 terms of full-time enrollment (full-time enrollment is defined as 9.00 credit hours or more of coursework per term).
- MAcc dual degree students must enroll under the Business Administration career in Wolverine Access for a minimum of 2 terms of full-time enrollment (full-time enrollment is defined as 9.00 credit hours or more of coursework per term).
- Part-Time: Evening and Online MBA dual degree students must register for a minimum of 45.00 credits worth of courses under the Business Administration career.
- STEM courses taken prior to matriculation will not count towards STEM requirements.

For more information, see: <http://www2.bus.umich.edu/MyiMpact/academics/mba-dual>

2. Real Estate Certificate Program

The [Real Estate Development Certificate](#) is a graduate certificate program offered through the [A. Alfred Taubman College of Architecture and Urban Planning](#), and administered by the [Rackham Graduate School](#). Current UM non-Rackham graduate students (e.g. MBAs) are eligible to apply, but the program also considers applications from individuals who are not current UM graduate students. Current UM graduate students must submit a separate application to the Rackham Graduate School for admission to the certificate program.

The certificate requires a minimum of 17.00 credits. Once admitted, current UM graduate students are permitted to double-count some credits from their primary degree (e.g. MBA) with the certificate program, but will need to complete additional stand-alone credits, registered under the Rackham Graduate School. For a Full-time MBA student, the certificate can be completed during the two year MBA program, but this does require careful planning. Students who are considering pursuing the certificate should start to plan their schedule accordingly in their first term at Ross.

3. Healthcare Management Concentration

The [Healthcare Management Concentration](#) complements the Full-time MBA curriculum with electives both at Ross and at top- rated schools throughout the University of Michigan, along with healthcare-related activities outside the classroom. This combination gives you the multidisciplinary background to become a true leader in the healthcare industry.

To complete the concentration, students will be required to take a total of 12 credits of healthcare coursework, which can be completed within the 57 credits required for your MBA. If interested,

email an academic advisor at Rossgradacadadvising@umich.edu.

4. Data and Business Analytics Concentration

The [Data and Business Analytics Concentration](#) is designed for students looking to hone their analytical skills in an effort to provide data-driven business recommendations.

To complete the concentration, students will be required to take a total of 12 credits of analytics-related courses, which can be completed within the 57 credits required for your MBA. If interested, email an academic advisor at Rossgradacadadvising@umich.edu.

5. Environmental, Social and Governance Concentration

The [Environmental, Social, and Governance Concentration](#) provides students with the skills necessary to address industry trends reflecting a broader and more nuanced perspective on the purpose and responsibilities of business.

To complete this concentration, students will be required to successfully complete a minimum of 12 credits of ESG related courses across campus. If interested, email an academic advisor at Rossgradacadadvising@umich.edu.

6. Design Thinking and Innovation

The [Design Thinking and Innovation Concentration](#) is geared toward MBA students with an interest in design thinking, product management, or related career fields in tech, impact, consulting, marketing, and beyond.

To complete the concentration, students will be required to take a total of 12 credits of courses in each of the following areas: Desirability, Managing Business Innovation, and Designing Lasting Solutions. If interested, email an academic advisor at Rossgradacadadvising@umich.edu.

7. Tauber Institute for Global Operations

The MBA Tauber program prepares students to assume leadership roles and to move toward general management positions. In addition to the core courses that are typical of many MBA programs, students also gain a knowledge of operations through selected classes in product design, process design and optimization, project management, and operations technology management. For more information, see: www.tauber.umich.edu.

8. Washington Campus

BL 688: Washington Campus is an intensive, one-week course held in Washington D.C. that provides participants with first-hand exposure to the decision-making processes in the federal government and an understanding of how they impact business. Sessions are typically held January – August. Course content and guest speakers will vary based on faculty director and current events.

Eligibility requirements include:

- All applicants must be in good academic standing.
- All applicants must have active degree candidacy at the time of participation; alumni are not eligible to participate.
- Prior completion of some coursework. Full-time MBA students must have successfully completed the first Fall term.

- Students will register for 3.00 credit hours of BL 688. Students must reserve space in their schedule to add this course. As part of the 3.00 credit hours, students will be required to complete an exam, group project, individual public policy analysis research paper, and attend all sessions while in Washington D.C.
- No other conflicts or commitments at the time of the chosen session.

For more information, see: <https://rossweb.bus.umich.edu/academics/dual-degrees-minors-special-programs/washington-campus/mba/>

9. Global Experiences

The Ross School of Business offers many opportunities for international involvement. Many term-specific courses may incorporate some type of international experience. Curriculum offerings are subject to change each term; refer to online course descriptions for more information:

<http://www.bus.umich.edu/Courses/default.asp>

The Ross School of Business consistently offers the following international opportunities:

a. MBA Short-Term Opportunities

BUSABRD 520: Short-term opportunities for MBA students are available via BUSABRD 520 Global Immersion offerings. Through these, students gain an in-depth understanding of an international business topic by actively engaging in company visits, cultural activities, and interactive lectures from business professors and professionals currently working in the field. The location, content, and schedule for these courses vary from year to year and typically are announced in the Fall term. Past countries have included Sweden, China, Israel, Italy, and Germany.

For more information see:

<https://rossweb.bus.umich.edu/global-initiatives/outgoing-exchange-students/short-term-programs/>

Applicants must be in good academic standing, and be an MBA1, MBA2, Part-Time MBA, or Online MBA at time of participation. Note that MBA2s that participate may have delayed degree conferral and that Part-Time and OMBA students must confirm participation eligibility with their program office. Typically students will travel abroad and take classes for two weeks in May, though additional offerings may be available in January and August. Students apply via M-Compass and will be granted permission to enroll.

For detailed course descriptions and applications see <https://mcompass.umich.edu/>.

Your participation in BUSABRD 520 is not contingent on the completion of any prerequisites. If questions arise regarding how BUSABRD 520 may fit into your degree completion plan, please see your academic advisor. For program-specific questions, please contact a Global Education Advisor by emailing ross-globalinitiatives@umich.edu.

b. MBA Global Semester Exchange

During their second year, Ross MBA students have the opportunity to study abroad at one of our distinguished partner schools in diverse cities from Milan to Buenos Aires. Our exchange partnerships allow students to learn about business from a different perspective, experience another culture, and network with students, faculty, and professionals from around the world. Students can choose to participate in half (Winter A only) or full-semester exchange programs during the winter semester of their second year depending on which option best suits their

academic or professional plans.

Students apply and are selected through Ross and are then nominated to the partner school where they take courses alongside local students. Students enroll into a full course load at one of the partner schools and receive general business elective credit. For details of the program as well as list of the partner schools, visit:

<https://michiganross.umich.edu/initiatives/mba-global-semester-exchange-program>

Eligibility requirements include:

- All applicants must be in good academic standing.
- All students must be Evening MBA or MBA2 at the time of participation.
- All program requirements, including Business Law, and Competing in the Global Business Environment, and Management Communication competency must be completed prior to departure for full Winter term programs. Students participating in Winter A programs are not required to complete Business Law or the Management Communication competency prior to participation. However, MBA2 students must complete these requirements upon returning to Ann Arbor in Winter B.
- Students will register for 1.00 –18.00 credit hours in BUSABRD (Ross credit). Students must pass each of their courses abroad per the host school's grading policy and grades will appear on the University of Michigan transcript as Pass/Fail. In the event that a student receives a failing grade, they will not receive the proportionate number of Ross credits for that course and it will be recorded as a Fail on their transcript.
- Students participating in full-semester programs will be removed from the Ross course bidding process for that term as it is assumed you will be spending it abroad.

c. UM Travel Abroad Health Insurance

Students will be charged the mandatory Insurance fee when they register for the BUSABRD study abroad course. This is an automated process and will be used to purchase health insurance on behalf of the student; the charges will be issued to the student account.

d. Program Commitment

Once a student accepts their offer to study abroad, the spot will be considered filled and it will not be offered to another student. Students who withdraw from the program after fully committing must e-mail Global Initiatives, describing in full the reasons for the late withdrawal. Students who withdraw late will be charged a fee reflecting recouping costs associated with late withdrawals. You can find more information on program costs and withdrawal fees [here](#).

Students who withdraw late will also need to drop BUSABRD.

For more information on the above international opportunities, see:

<https://michiganross.umich.edu/programs/global-student-experiences/graduate-opportunities>

VI. Registration

Graduate business students register for courses using several different methods. It is always the student's responsibility to review their actual schedule in Wolverine Access and confirm that they are registered for the correct classes. The student is expected and required to make any adjustments to their schedule within the stated timelines and guidelines.

The Ross Registrar's Office works with the advising team to provide students with registration information before the registration period begins each term:

<https://rossweb.bus.umich.edu/academics/registration/>

Students must check the registration dates and deadlines for each specific term:

<https://rossweb.bus.umich.edu/academics/registration/times-dates/>

A. Modifying Class Selections

All graduate degree students except MBAs are pre-registered into the majority of their core courses, and are expected to take all core courses in their proper sequence and in their assigned cohort group.

Students are not allowed to drop a pre-registered core course unless they have waived that core course. For more information on core course waivers, see:

[Section X, D, Course Waiver Information](#) and

<https://rossweb.bus.umich.edu/academics/curriculum/core-course-waivers/>.

Students may use Wolverine Access to add or drop elective classes prior to the start of the term and during the drop/add period.

B. Permissions

A permission, or override, allows students to enroll in a class if there are certain restrictions active in the system that block them from enrolling. Students should always attempt to register in the course on their own before submitting a permission request.

Permission Request Process Overview

- Confirm you are not able to enroll in a course due to the course prerequisites or restrictions.
- Once you have an active enrollment appointment, submit a permission request [via the eform](#).
- Eform requests are reviewed and processed by the Ross Registrar's Office. This can include:
 - Getting faculty approval.
 - Ensuring participation of the students is allowed via academic policy.
 - Ensuring there is room in the course after eligible students have had a chance to enroll.
- The Ross Registrar's Office will notify you via email with a decision. This can include approval, denial, or adding you to a waitlist, etc.
- If approved and issued a permission to enroll, you need to enroll in the course before the permission expires. See [How to Add & Drop Classes](#) for instructions.

Process Timeline – The timeline for this process can vary student-to-student and class-to-class. This is due to multiple factors, but most commonly, delays are due to the need to wait until we can confirm that there are seats in a class after all eligible students have had a chance to enroll. Request times are also delayed at the start of a registration period due to a high volume of requests.

How to request a Course Permission

Complete [this eForm](#) to request a course permission. You will need to provide supporting documentation (transcripts from other institutions, syllabi, etc) if you do not meet the listed prerequisite or corequisite requirements.

- Do not complete the form if you are currently on the waitlist for a course. We will admit waitlist students to courses when/if space becomes available in the order of the waitlist.
- Do not contact the faculty member for approval. The Ross Registrar's Office will work directly with the faculty member for approval.

You will receive a copy of your permission request via email from "U-M TeamDynamix <teamdynamix@umich.edu>". Please refer to the confirmation email to change or cancel your request. For more information please visit: <https://rossweb.bus.umich.edu/academics/permissions/>

C. Drop/Add Deadlines

The drop/add deadlines for Fall, Winter and Spring/Summer (14-week and 7-week) courses are available online: <https://rossweb.bus.umich.edu/academics/registration-dates/>. Note that different dates may apply for intensive or alternatively scheduled course offerings; check the class listing and registration deadlines for details.

For more information regarding the Drop/Add process, see:
<https://rossweb.bus.umich.edu/academics/how-add-drop-classes/>

D. Modifying Class Selections Before the Drop/Add Deadline

Prior to the published Drop/Add Deadline for the given term, students may modify their class schedules through Wolverine Access. The student's revised course schedule must meet the enrollment regulations of their program by the Drop/Add Deadline (see [Section VII, A, Credit Hours Guidelines](#)). Prior to these deadlines, approval from the Ross Registrar's Office is not required to drop/add and no 'W' will be posted on the student's transcript for courses dropped.

Students should be aware of class attendance policies; if adding a class after the first week, students are encouraged to discuss with the instructor the impact of classes missed up to that point and must obtain the instructor's permission prior to adding the class.

E. Modifying Class Selections After the Drop/Add Deadline

After the published Drop/Add Deadline for the given term, students may not modify their class schedule without special permission and extra processing.

The final deadline to request a Late Add or Drop for a course is posted to the Registration Dates page in iMPact: <https://rossweb.bus.umich.edu/academics/registration-dates/>. Please note that courses with irregular meeting patterns will require students to drop no later than the last meeting.

Students should complete a Late Add/Drop Request in Wolverine Access to add or drop a class after the Drop/Add Deadline. To submit such a request, the student should proceed through the standard registration steps to add or drop a class. Once these steps have been completed, the student will receive an error message with an embedded option to Request a Late Add/Drop. Students will be prompted to complete a brief questionnaire before submitting their requests. The request will then pass through four approval levels before the late add/drop is processed. The request will be time-stamped from the student's initiation of the request, and the student can track the progress of the request in their Student Center in Wolverine Access. The student can cancel the request via their Student Center at

any point before the final approval. Note that the Late Add/Drop Request option in Wolverine Access will not be available after the Late Drop/Add Deadline for the class in question.

F. Considerations for Late Adds

- Regardless of seat capacity in the class, adds after the first class meeting must have the full support of the instructor.
- Students must meet all prerequisites for the desired class.
- Adding credits may affect tuition. For more information, contact the Tuition and Fees Department at the Office of the Registrar: <http://www.ro.umich.edu/tuition/tuition-fees.php>.
- Students must have room in their schedule to add the desired class:
 - Full-time MBA, MM, MBAn, MSCM, and MAcc students are capped at 18.00 credits in a full term. Late Adds may not exceed this limit.
 - OMBA students are capped at 12 credits in a full term. Late Adds may not exceed this limit.
 - Evening MBA students adding credits above 7.50 need to contact the Ross Registrar's Office for special permission (see [Section VII, 2](#)).

G. Considerations for Late Drops

- Core courses may not be dropped. Only OMBA students are exempt from this rule.
- Elective courses may be dropped only up to the Late Drop/Add Deadline.
- Failure to submit the drop request by the deadline for that class means the class will remain on the student's record and a grade will be assigned.
- If the course to be dropped is the only class for which a student is registered during the term (or similarly the student wishes to drop all courses registered for a term), the student should not submit a Late Drop Request but rather follow procedures for a Term Withdrawal. See: <https://rossweb.bus.umich.edu/academics/regISTRATION/registration-information/>.
- When a course is dropped after the deadline, a "W" notation appears on the student's transcript indicating that the student elected the course and dropped it after the deadline, even if the student never attended the class. This "W" has no effect on VPA.
- Tuition charges are not reduced by a late drop if the student has other courses remaining on their schedule. For tuition policies and applicable deadlines, see: <http://www.ro.umich.edu/tuition/>.
- Dropping a course may affect current financial aid and/or future financial aid eligibility. For further information, students should contact Ross Financial Aid (rossfinaid@umich.edu; 734-764-5139).
- International students who wish to drop below full-time status should contact the International Center. Full-time for visa purposes is 8.00 credits for graduate students.
- **Requests for late drops not covered by the above guidelines will be reviewed only in cases of grave personal emergency.**

H. Term Withdrawal

Term withdrawal means dropping all courses for a given term after the term has begun. This can also come in the form of dropping the "last" course registered. Students wishing to withdraw from all classes for the term will need to contact the Ross Registrar's Office because Wolverine Access will not allow a student to drop their last course for a semester. Students who register and subsequently withdraw after the term begins will be responsible for the registration/disenrollment fee, regardless of their class attendance. For tuition policies and applicable deadlines, see: <http://www.ro.umich.edu/tuition/>.

Before the first day of classes for a term, students may drop their last course or all courses at once by contacting Student Services at the Central Registrar's Office (wolverineservices@umich.edu; 734- 647-3507). See also: [Section VII, C, Maintenance of Active Degree Candidacy and Readmission](#).

VII. Degree Progress Regulations

A. Credit Hours Guidelines

1. Full-Time MBA, MAcc, MSCM, MBAn, and MM Guidelines

Full-time students typically average about 15.00 credits per term, but the University registration system will allow students to select up to 18.00 credits per term. MBA1 students are advised not to register for more than 9.00 credits in any half (A/B) term, and MBA2 students are advised not to register for more than 10.50 credits in any half (A/B) term.

MBA2 students with a high Value Point Average (VPA) equivalent may request to enroll in up to 18.75 credits per semester and can contact the Ross Registrar's Office for information about timing and eligibility. MBA1 students are not permitted to exceed 18 credits in any term.

Students must enroll in a minimum of 9.00 credit hours (8.00 credit hours for international students) in the Fall and Winter semesters to be classified as a full-time student. Dropping to part-time status (fewer than 9.00 credits per semester; 8.00 credits for international students) may impact financial aid, degree progress, and immigration status.

2. Evening MBA Guidelines

Fall/Winter/Spring/Summer Terms
Elect up to 7.50 credit hours
Request to increase credit limit up to 9.00 credit hours

Credit Limit Increases

Evening MBA students may request to have their credit hours increased up to 9.00 credit hours. Students must be in good academic standing. A request is made by emailing RossRegistrarsOffice@umich.edu, including the student's full name, UMID, term, and the number of credits needed. To request an exception to these guidelines, email the Part-Time MBA office, rossptmba@umich.edu.

Curriculum

The Evening MBA program requires 60 credit hours. If you have questions regarding classes still needed to fulfill your requirements or graduation status, email Ross Grad Academic Advising, rossgradacadadvising@umich.edu.

3. Online MBA Guidelines

For their first term, students will be able to take up to 12 credit hours. Following the first term, students may request permission from the OMBA program office to take up to 18 credit hours as long as they maintain a VPA of 3.000 or above.

VPAs are calculated at the end of the 14 week term. There is no calculation done at the end of half terms.

B. Time Limit for Completing Degree Requirements

As of February 2024, students must complete the requirements for the MBA, MAcc, MSCM, MBAn, or MM degree within 5 years of their initial enrollment. Students admitted prior to February 2024 must complete requirements in 10 years. Students who desire more time must submit a written petition to the Ross Registrar's Office, including the reasons for the request and specific plans for the completion of the degree program.

C. Maintenance of Active Degree Candidacy and Readmission

Students must attend and complete courses during the term they are first admitted to the program. If a student is admitted, but withdraws from the program in their first term without completing a course, the student will be required to reapply to the program. In addition to this guideline requiring completion of coursework in the initial admit term, University policy requires students to complete at least one course within any consecutive twelve-month period to maintain active degree candidacy. If no academic work has been completed within a twelve-month period, the student becomes ineligible to continue.

Candidates who have completed one or more terms may temporarily withdraw from the program, but must reapply for a term in which classes appropriate for the completion of their degree are available.

Readmission is not guaranteed. Readmitted students must comply with the degree requirements in effect at the time of their readmission. Admission to the school is highly competitive, and applications for readmission are decided based on the standard for the term in which the former student wishes to enroll.

D. MBA Program Transfer Requests

All students should plan on graduating from the program to which they have been admitted. Program transfer is generally not an option. When a student's circumstances unexpectedly change, the Ross Registrar's Office and our academic advisors are available to help students map adjustments to their academic studies to allow progression through the degree. In addition, career consultants are available to coach students as they consider different approaches to career decisions.

More specifically within our Weekend MBA program, sometimes a student's work or living situation has an unanticipated, significant change which raises the question of program shift to another Part-time MBA program. In these circumstances, immediate and careful discussion with the Part-time MBA Programs Director, academic advisors, and the Ross Registrar's Office will help determine the best course of action.

E. Class Attendance

At the discretion of the instructor, students may be dropped from a class if they do not attend the first class meeting for a once-a-week class, or the first two class meetings for a twice-a-week class. In addition, based on the pedagogical needs of any particular class, an instructor may set specific attendance guidelines. If a student is considering missing classes, or wishes to add a class after it has started meeting, they are responsible for contacting the instructor in advance to confirm that it is permissible to add the class late, and to agree to a plan for catching up on missed material. Students are responsible for reviewing the Canvas site, class syllabus, and e-mails sent from the instructor for additional attendance guidelines regarding each class.

F. Retaking Courses

A student may repeat a course in which a passing grade was received if the desire is to strengthen knowledge or improve the grade, but only if classroom seats are available after students wishing to attempt the course for the first time have registered. The old and new grades are used to compute the student's average, but the credit hours for a passing grade are counted only once toward degree

requirements. Both the initial and the second course registration will be displayed on the student's transcript.

In general, classes numbered 742 through 745 are designated "Special Topics" and may be retaken as the course content varies from term to term. However, because this is not always true, it is important for the student to verify that the class is indeed different from when it was taken previously to receive credit for it.

A student will be required to repeat a core course in which a failing grade was received. Both the original failing grade and the grade received when the course is retaken are used to determine the student's academic standing and honors. For more information on retaking courses in cases of academic review, see [Section VIII, H, Academic VPA Requirements & Academic Probation/Review](#).

G. Course Level and Student Standing

1. 100-300 Level Courses

FTMBA, MAcc, MSCM, MBAn, and MM students may not receive credit for undergraduate courses, with the exception of Foreign Language coursework. **Note:** Executive MBA, Online MBA, and Weekend MBA students do not have access to take undergraduate foreign language coursework.

Credit for undergraduate language courses is awarded on a 2 for 1 credit basis. For example, a 4.00 credit undergraduate language course would earn 2.00 graduate credits. Students must achieve a course grade of B or better. MBA students may earn a maximum of 6.00 graduate credit hours through undergraduate language study. MAcc, MM, MBAn, and MSCM students may earn a maximum of 4.00 graduate credit hours through undergraduate language study. These credit hours are not included in calculation for academic honors. Students must [submit a form](#) to the Ross Registrar's Office to request credit for undergraduate language courses.

2. 400 Level Courses

Because some 400-level courses are approved for graduate study, MBA, MM, MAcc, MBAn, and MSCM students are allowed to take up to a maximum of six credit hours of 400-level graduate courses in their entire degree program. Students must check the [Rackham Graduate School](#) website to confirm if a 400-level class counts for graduate credit. It is recommended that students also confirm the course is graduate-level with their academic advisor. **Note:** 400-level courses (both Ross and non-Ross) are graded using the traditional A-E grading scale. These grades **cannot** be converted to the Ross grading scale.

Some of these approved 400-level courses may require that a graduate student do more work in the course in order to earn graduate level credits. This may vary from course to course, and it is the student's responsibility to determine if extra work is required to earn graduate credit. If a course is marked for graduate level, its grade and credit hours will compute into a student's VPA, even if extra work has not been completed.

3. 590 Level Courses

Courses numbered between 590 and 599 are core courses for the Global MBA program and are restricted to those students only.

4. 800-level and 900-level Courses

800-level and 900-level courses are graduate courses primarily intended for doctoral students. Refer to

each course listing for specific requirements.

5. EMBA and WMBA Courses

These courses are restricted to Executive MBA (EMBA) and Weekend MBA (WMBA) students respectively.

H. Auditing (Visiting) Classes

Students are expected to elect courses for credit. Occasionally, however, a student may wish to attend a course but not elect it for credit. This arrangement is known as an audit (sometimes called Visitor status). The University requires all persons attending a course to be registered either for credit or on an auditing basis; "sitting in" on a course without registering is not permitted.

To audit a course, the following conditions must be met:

- The course may not be a core course
- The student must obtain written permission (e-mail) from the instructor to audit the course.
- Space must be available in the class. (If a class has limited enrollment, students who want to take the class for credit will receive priority in enrollment, meaning the auditing student may be asked to drop the course to accommodate another student from the waitlist.)
- The student must register for the course first and then request to convert the course to an audit. Students will not be allowed to register for a Class Audit through Wolverine Access.
- To convert the course to an audit, the student must contact the Ross Registrar's Office with written approval from the instructor *before* the close of business on the Drop/Add deadline.
- The Ross Registrar's Office will submit a request to the University Registrar's Office to change the grading basis for the course to "Audit/VI". The University Registrar's Office will process the request within 5 business days.
- Students should reach out to their Academic Advisor to discuss the auditing option in relation to their degree completion plan.

Audited courses will count toward the student's credit limit for the term, but will NOT count toward the degree. Tuition and regular course fees apply. Students auditing a course are expected to fully participate in the course: to attend classes regularly and complete course requirements (e.g., papers, assignments, tests, and the final examination). When the student has satisfactorily completed a course for an audit, the course will be listed on the permanent academic record with the notation "VI" ("VISIT") in place of a grade. If the student does not complete enough work to pass the course, the course will be entered on the record with the notation "F" or "ED" (unofficial drop). Changes from audit to credit and credit to audit are not permitted after the drop/add deadline for the class. Because this choice of "Audit" vs. "For-Credit" becomes final after these deadlines, students are advised to plan carefully before requesting these changes.

I. Taking Courses Prior to Enrollment in Degree Program

Coursework completed prior to enrollment in a Ross School of Business degree program cannot be applied toward the current degree. This policy applies to any courses taken before the first term of the current degree program, including courses taken at another university, the University of Michigan, and the Ross School of Business.

J. Taking Courses after Completion of Degree Requirements

Ross alumni who wish to take a course at the Business School after graduating must (1) apply for admission as a "special or non-degree student" and (2) must also have permission from the faculty to take the course. Please note that approval for Ross alumni may be restricted by course availability and current degree student enrollments.

Contact RossRegistrarsOffice@umich.edu for information about the guest student application process for Ross alumni.

Requests for guest student admission from non-Ross alumni are more restricted and require review of prior academic records, test scores, and a brief application process.

All persons considering enrolling as a guest student are encouraged to review Ross tuition rates (viewable at <http://ro.umich.edu/tuition/>) before applying. For further information, contact the Director of the Ross Registrar's Office via RossRegistrarsOffice@umich.edu.

VIII. Grading Policies

A. Grading Scales & Distribution

The Ross School of Business uses a five-level grading scale for all MBA, MM, MAcc, MSCM, and MBAn students. The following grading policy applies to all core coursework taken while enrolled in the Business School:

Excellent (EX): Performance that is of superior quality. No more than 25% of the students in a core course shall receive this grade.

Good (GD): Performance that exceeds all the standard requirements of the course. No more than 35% of the students in a core course shall receive this grade.

Pass (PS): Performance that meets all the standard requirements of the course. No more than 35% of the students in a core course shall receive this grade.

Low Pass (LP): Performance that minimally meets the standard requirements of the course. Approximately 5% of the students in a core course will receive LP or F.

Fail (F): Performance that does not satisfy the minimal requirements of the course and is deficient on significant dimensions. No credit toward the degree will be granted for the grade of "Fail," but the grade will be used to evaluate academic standing.

These grading standards differ slightly for elective classes. In MBA, MAcc, MSCM, and MBAn elective classes, a maximum of 35% of students will receive a grade of "excellent," and grades of "excellent" and "good" combined will be no greater than 75%.

There are no honor points associated with the grade designations and no value point averages appear on transcripts. Some courses may be graded under other University school or college guidelines and some may be graded on a mandatory Satisfactory/Unsatisfactory, Pass/Fail, or Credit/No Credit basis.

B. Non-Graded (Pass/Fail) Courses

Neither business courses nor courses in other divisions of the University may be taken on an optional Pass/Fail basis. Only courses with mandatory Pass/Fail, Satisfactory/Unsatisfactory and Credit/No Credit grading are allowed this grading basis. Students may elect only one mandatory P/F, S/U, or CR/NC course per term and only three throughout their entire degree program.

Pass/Fail, Satisfactory/Unsatisfactory, and Credit/No Credit grades do not count when calculating academic honors.

C. Grades for Coursework Taken in Other University Units

Grades appear on the transcript in accordance with the grading system designated for that course. The grading systems used at the University and accepted for Business Administration graduate level students are letter ("A" through "E"), mandatory Pass/Fail, and mandatory Satisfactory/Unsatisfactory. For the purpose of evaluating academic standing, graduate-level grades from Rackham and other University of Michigan schools will be treated as follows:

A+, A	=	Excellent
A-	=	Good
B+, B	=	Pass
B-, C+, C, C-,	=	Low Pass
D+, D, D-		
E, ED, F, NR	=	Fail

D. Grades for Coursework Taken on an International Exchange Program

Students who participate in the Ross School of Business Exchange Programs register for 1.00 –18.00 credit hours of BUSABRD coursework. Students must pass each of their courses abroad per the host school's grading policy, and grades will appear on the University of Michigan transcript as Pass/Fail. In the event that a student earns a failing grade, they will not receive the proportionate number of Ross credits for that course, and it will be recorded as a Fail on their transcript.

Dual degree students are expected to enroll in their BUSABRD coursework under their GBA career.

E. Special Grades

1. I = Incomplete:

An incomplete should be assigned when a particular student has not completed all necessary coursework by the appropriate deadline set for the entire class, and the quality of the work actually completed is at least of Low Pass (or C-) quality or better. This includes instances when a faculty member may approve delaying a final project or paper, or when an instructor may allow a later final exam. This also includes instances where the student provides documentation (medical or other) of the reason for the incomplete. The "I" grade simply denotes that the course was finished later than the normal class deadline.

In all instances, once the work is completed and evaluated, the "I" will remain on the student's record with the final grade appended (e.g. "IPS"). In this case, the final grade will determine academic honors/academic standing, and the "I" will not be calculated.

Grades of "I" must be resolved and corrected within four weeks following the last day of classes of the term in which they were earned. If the grades are not corrected within this period, they are automatically lapsed to failing grades ("ILF"). These failing grades will stand unless the instructor allows the student to complete all requirements at a later time.

Students who are not able to finish the work within the allowed period may petition the Academic Standards Board for an extension of the incomplete deadline. In order to qualify for an extension, the student must present documented unexpected circumstances that prevented completion of the course within the allotted time period.

2. NR = No Grade Reported:

NR should be assigned when one of the following scenarios occur:

- Student never attended class
- Pending Community Values Committee (CVC) investigation

If not replaced by a passing grade, the “NR” will also lapse to “ED” (fail) four weeks after the end of the term.

3. Y = Extended Course:

Y is assigned when a course is approved to extend beyond one term. This code is rarely applicable. Contact RossRegistrarsOffice@umich.edu for more information. A notation of “Y” will lapse to “ED” one year after the end of the term, at which point it will be computed into academic standing as a failing grade.

4. NG or ## = No Grade Reported:

An NG or double pound symbol is assigned by the Office of the Registrar when a change is made after the grade roster has been created (the student enrolls, or changes the credit hours or a grading basis on an enrolled course). A notation of “NG,” “##,” or a missing grade will lapse to “ED” one year after the end of the term, at which point it will be computed into academic standing as a failing grade.

F. Grade Modification Policy

Changes in grading basis (e.g., from audit to credit or from credit to audit) are not permitted after the drop/add deadline for the class. Students are advised to plan carefully before requesting a change in grading basis, and should review the requirements regarding auditing and pass/fail grading. See [Section VII, H, Auditing \(Visiting\) Classes](#), and [Section VIII, B, Non-Graded \(Pass/Fail\) Courses](#).

G. Dispute of Final Grades

Term grades are posted on Wolverine Access shortly after grades are submitted online by instructors. Occasionally, after a faculty member determines a final grade, a student may think it necessary or appropriate to question or dispute that grade. Students should review the [procedures for student disputes with an instructor](#) and proceed to the first step: discussing the issue with the instructor (in person).

Any grade dispute must be initiated within three (3) weeks of the grade being posted on Wolverine Access.

H. Academic VPA Requirements & Academic Probation/Review

1. Effective Fall 2013 for All Masters Programs:

Under certain circumstances, students may be put on either academic probation or disciplinary probation. (The conditions related to disciplinary probation are covered in this Bulletin under [Section II, Statement of Community Values](#).) This section covers academic probation. If a student is put on academic probation, they are not in good academic standing, and are not eligible to graduate until they meet conditions of good academic standing. Note that either academic probation or disciplinary probation status may impact scholarship support.

2. Term VPA/Cumulative VPA

The Ross School defines good academic standing as a 2.000 or higher Value Point Average (VPA). If either the Term VPA or Cumulative VPA falls below 2.000, the student’s academic record will be reviewed and they will be placed on academic probation. Only courses taken while the student is

registered under Ross will count in this calculation.

To evaluate records for academic standing, the following equivalencies apply:

A+, A	=	Excellent	=	4.0
A-	=	Good	=	3.0
B+, B	=	Pass	=	2.0
B-, C+, C, C-,	=	Low Pass	=	1.0
D+, D, D-				
E, ED, F, NR	=	Fail	=	0.0

A student whose Term VPA or Cumulative VPA falls below a 2.000 in a given term will be placed on probation for the following term or may be denied permission to register. A student whose Cumulative VPA is below 2.000 for two consecutive terms of enrollment will have a hold placed on their registration. To continue enrollment, the student must complete a petition and may, upon the recommendation of the Academic Standards Committee, be granted a final opportunity to correct the academic deficiency. A student whose cumulative value point average is below 2.000 for three consecutive terms will not be permitted to enroll again and, further, may be required to withdraw from the University.

3. Evening MBA and Online MBA

As of the second term of enrollment, a student whose Term VPA or Cumulative VPA falls below a 2.000 in a given term will be placed on probation for the following term. A student whose Cumulative VPA is below 2.000 for two consecutive terms of enrollment will have a hold placed on their registration. To continue enrollment, the student must complete a petition and may, upon the recommendation of the Academic Standards Committee, be allowed to enroll in a predetermined number of credits to correct the academic deficiency. A student whose cumulative value point average is below 2.000 for four cumulative terms will not be permitted to enroll again and, further, may be required to withdraw from the University.

4. Failure of Core Courses

If a student fails a core course, the student is expected to repeat the course the next time it is offered. Students have one opportunity to retake the core course and receive a passing grade. If the core class is failed a second time, the student will not be permitted to enroll again and will be unable to complete the degree. Appeals may be reviewed if there are extenuating circumstances.

5. Timing of Academic Review

The Ross Registrar's Office reviews the academic record of all students at the end of each semester.

6. Returning to good academic standing

A student who is on probation and then meets all requirements for good academic standing will be returned to good academic standing.

7. Progress toward the degree

Students who are not making satisfactory progress toward their degree are subject to a review by the Academic Standards Committee and may not be permitted to register in subsequent terms.

8. Suspension

A student suspended from their program may apply for readmission after a minimum of one semester on leave. If readmitted, the student must earn a 2.000 VPA in subsequent terms or will face dismissal.

9. Dismissal

Students may be permanently dismissed from the Ross School of Business if a student does not demonstrate significant improvement and does not return to good academic standing.

10. Graduation

A student must have a Cumulative VPA of 2.000 or higher to graduate.

I. Academic Honors at Graduation

Academic achievement is recognized through designations in the granting of degrees and membership in several honorary organizations.

1. Graduation "With Distinction" or "With High Distinction"

Degrees with distinction are awarded based on final value point averages. For the purpose of determining academic honors for MBAs, MAccs, MSCMs, MBAns, and MMs, grades are converted into value points, and an average is computed for each student. Students who qualify for honors will receive their degree "With High Distinction" or "With Distinction". The University posts the award on the transcript and diploma when the degree is conferred. The point conversions for honors for all MBA, MAcc, MSCM, MBAn, and MM students range as follows:

High Distinction: 3.500 to 4.000

Distinction: 3.250 to 3.499

To evaluate records for academic honors, the following equivalencies apply:

Excellent	=	A+, A,	=	4 value points
Good	=	A-	=	3 value points
Pass	=	B+, B	=	2 value points
Low Pass	=	B-, C+, C, C- D+, D, D-	=	1 value point
Fail	=	E, ED	=	0 value points

Note that value points as listed are not a grading scale, but are solely used to determine academic honors. To determine the average, total the equivalent value points for each grade earned and divide by the total number of class credits earned in those graded classes (CTP). Some student records may include grades earned under both the Business School grading system and the grading scales used by other University of Michigan schools and colleges. Honors for dual degree students are calculated by using all credit hours, both business and non-business, elected in terms when the student was registered under their Graduate Business Administration career. Note that grades earned on a Pass/Fail grading basis and those earned in undergraduate level language courses are not included when calculating academic honors. **Class rank is not computed.**

2. Honor Societies

a. Beta Gamma Sigma

Beta Gamma Sigma is an international honorary business administration society. Membership in Beta Gamma Sigma is the highest international recognition a student can receive in an undergraduate or graduate program in business or management accredited by the Association to Advance Collegiate Schools of Business. To be eligible for membership, a student must rank in the upper 10 percent of the junior class, upper 10 percent of the senior class, or upper 20 percent of the graduating masters class (as of the end of the Fall term prior to graduation for seniors and master's students). Beta Gamma Sigma contacts eligible candidates for admission.

b. Financial Management Association National Honor Society

The Financial Management Association is a professional organization that sponsors a national honor society for finance students. Membership requires outstanding scholastic achievement in both finance and accounting courses. While Ross Business School does not have a Chapter of this organization, information about the organization can be found at their website <http://www.fma.org/>.

I. Full-Time MBA Students: Dean's List Recognition of Academic Achievement

For our Full-time MBA students, Ross provides a term-specific recognition of students who have performed exceptionally well in their academic coursework. This Dean's List designation is recorded on the student's unofficial transcripts. At the conclusion of each Fall and Winter term, students in the top 10% of their group will receive this designation. Full-time MBA2 students are not considered for the Dean's List in their final term. Instead, they are reviewed for official Academic Honors at Graduation (i.e., With Distinction, With High Distinction). Groups are defined as follows:

1. Full-time MBA1 (includes Tauber, Global, any Dual Degree considered MBA1 and registered under Ross for the term evaluated) – term-based VPA review.
2. Full-time MBA2 (includes Tauber, Global, any Dual Degree considered MBA2 and registered under Ross for the term evaluated) – term-based VPA review.

Eligibility requirements:

- 9.00 or more credits completed in graded courses (pass/fail, credit/no-credit, satisfactory/unsatisfactory graded courses are not included).
- Credits must be in courses which would be applied toward the MBA degree (e.g., ELI courses not accepted for credit, undergraduate classes, undergraduate foreign language courses approved for half credit).
- All eligible credits must have grades recorded on transcript within one month of the end of the full term.

IX. Graduation

Diplomas indicate graduation with a Master of Business Administration degree (for Full-time, Evening, Executive, Online, and Weekend MBA students), a Master of Accounting degree (for MAcc students), a Master of Supply Chain Management degree (for MSCM students), a Master of Business Analytics (MBAn), or a Master of Management degree (for MM students).

Follow the steps below to prepare for graduation.

A. Review Degree Audit

The Ross Registrar's Office completes an official audit for the purpose of degree confirmation. At any time in their student careers, students may complete a preliminary degree audit by making an appointment with an Academic Advisor or by doing a self-audit.

Appointments with advisors can be made online through iImpact:

https://www.bus.umich.edu/iImpact/CounselingCalendar/Default.aspx?umbs_dept_id=125.

Students may also track their own progress by examining their own degree audit in Wolverine Access (under Academic Requirements). In addition, Ross posts Degree Requirements Checklists online:

<https://rossweb.bus.umich.edu/academics/degree-status/degree-requirements/>.

B. Apply for Graduation in Wolverine Access

Students apply to graduate in Wolverine Access, confirm how they want their name to appear on the degree list and diploma, and provide a diploma address. Dual degree students must apply for graduation for each program separately. Students who fail to apply by the deadline may miss name inclusion in the commencement program and degree awarding processes. Please note that applying for graduation does not require a student to participate in Commencement ceremonies.

If a student does not successfully complete all degree requirements by the end of the semester for which they have applied to graduate, the student will not be awarded their degree. Students must reapply to graduate in the subsequent term in which the work is actually completed. Graduates may not continue taking classes at Ross in future terms unless they are enrolled as a student in another graduate-level program within the University of Michigan-Ann Arbor or reapply as a non-degree student.

C. Complete Exit Interview

Graduating students who have borrowed through the Federal Direct Loan Program are required by Federal Law to complete an Exit Interview. The Exit Interview is a 20-30 minute online counseling session which outlines loan debt management and loan repayment options. Email notification will be sent to students approximately six (6) weeks before their expected graduation date.

D. Commencement

The Ross School of Business offers a formal Commencement ceremony after the Winter term (in late April or early May). Only those students who are graduating within one semester of the Winter term (either in the Fall term immediately before or the Summer term immediately following) may participate in the event. Students who are graduating in the Fall term following the Commencement ceremony are not eligible to participate. Students may also participate in the University Commencement ceremonies at the

end of the Fall and Winter terms if they have completed their graduation requirements in the previous, current, or following term.

Tickets are required for the University commencement ceremonies in December and April and will be issued only to students who meet the above criteria. Tickets may be required for the Ross commencement ceremony in April. For more information regarding commencement, see:

<http://michiganross.umich.edu/about/events/commencement>

and <http://commencement.umich.edu/>.

E. Delaying Graduation

Students who finish their program requirements may request to extend graduation until a later term. These students should discuss their plans with an Academic Advisor, and then 'apply' for the desired term in Wolverine Access.

Please note the following:

- Any eligible credits taken during the additional term(s) will count towards the degree and be added to final CTP.
- Any eligible grades received during the additional term(s) will be factored into final VPA and degree honors calculations.

X. Full-Time and Evening MBA Programs

A. Full-Time MBA Core Curriculum

To make the first year of study cohesive and meaningful, the school divides each entering Full-time MBA class into cohorts of approximately 80 people. During the initial year of the program, these 80-85 students form a section: attending the same classes, working on group projects, encouraging each other, debating with each other, and providing each other with a stable intellectual context and social network. Students may not change their designated sections.

The Full-time MBA curriculum consists of 57.00 semester hours completed over two full academic years in residence. Students enter in August/September, complete the first year in April/May of the following year, and have a four-month summer period before returning in August for the second year of the program. The curriculum reflects flexibility through modular scheduling, allowing both seven- and fourteen-week courses, and gives students the opportunity to waive core courses if they have previous experience in the area.

A normal full-time course load is about 15.00 credit hours a term, with a maximum of 18.00 credit hours and a minimum of 9.00 (8.00 credits for international students). Going below full-time (9.00 credits) affects financial aid, degree progress, and (for international students) immigration status. In addition, students should not register for more than 9.00-10.50 credits in any half (A/B) term. When trying to determine your workload for semester courses during 7-week periods, you can split the credits in half. For example, if a student takes a 3 credit course in the Fall, it's roughly the workload of 1.5 credits in Fall A and 1.5 credits in Fall B.

1. First Year

The MBA program is organized around a core of required courses, which must be taken in the prescribed order. **Students may not drop required core courses unless waived.** Courses taken in the first year of the program establish a basic understanding of the functional responsibilities of an organization.

Full-Time MBA Program: First Year			
Fall A Courses	Credits	Winter A Courses	Credits
ACC 502: Principles of Financial Accounting	2.25	ACC 552: Management Accounting	1.5
BE 502: Applied Microeconomics	2.25	TO 552: Operations Management	2.25
TO 502: Applied Business Statistics	2.25	Optional: Business Electives or Core Degree Requirements	varies
STRATEGY 502: Corporate Strategy	2.25		
Fall B Courses	Credits	Winter B Courses	Credits
FIN 503: Financial Management	2.25	BA 553: Multidisciplinary Action Projects	7.5
MKT 503: Marketing Management	2.25		
MO 503: Leading People and Organizations	2.25		
Optional: Business Electives or Core Degree Reqs.	varies		

During Winter B of the first year, students participate in BA 553: Multidisciplinary Action Projects (MAP). MAP may involve domestic, international, entrepreneurial, or experimental projects. Placement into specific MAP programs is determined by an application process during the Fall term. Students do not take additional coursework while enrolled in MAP due to time obligations and intensive group work, regardless of the MAP assignment location.

2. Additional Full-Time MBA Core Degree Requirements

The following courses may be completed in the first or second year:

- Competing in the Global Business Environment:** Strategy 503 (1.5 credits) must be completed by the end of Winter A in the MBA2 year, or can be waived the summer prior to the MBA1 year. This course is a prerequisite for some strategy electives.
- Business Law Requirement:** This requirement can be met by waiver request or with coursework at any time during the two years. Students who have earned a Juris Doctor degree are automatically waived from this requirement. Full-time MBAs admitted in 2016 or later will have the option to complete the Business Law Requirement in one of three ways:
 - Professional Designation: Enrollment in JD/MBA program or prior award of a JD.
 - Academic Experience: Successful petition for waiver based on completion of qualifying graduate coursework.
 - For-Credit Coursework: Successful completion of one of the following courses:

Course Number	Course Title	Credits
BL/ES 504	Legal Aspects of Entrepreneurship	2.25
BL 506	Corporate Governance	2.25
BL 507	Legal Issues in Finance and Banking	1.50
BL 509	Intellectual Property Law	2.25
BL 511	Real Estate in the U.S.	1.50
BL 512	Introduction to Business Law	1.50
BL 513	Law of Marketing	1.50
BL 514	Human Capital Law	1.50
BL 515	International Business Law	1.50
BL 516	Law of Enterprise Organization	1.50
BL 517	Law of Business Organizations	2.25
BL 536	Ethics of Corporate Management	2.25

Please note the following courses are electives, only, and do **not** fulfill the Business Law requirement:

Course Number	Course Title	Credits
BL 510	Negotiation and Dispute Resolution	2.25
BL 530	Business and Human Rights	1.50
BL 555	Ethics and Negotiations for Accountants	3.00
BL 688	Washington Campus	3.00

- **Management Communication Competency Requirement:** To help develop communication skills, all students must fulfill the Management Communication Competency.

Full-Time MBA Management Communication Competency Guidelines:

During the summer prior to the MBA1 year, students submit writing and speaking communication samples for evaluation. Based on summer assessment scores, students place in one of three groups:

1. Students who place in Group 1 will receive a personalized email that includes assessment scores/profile and an attached list of classes/other opportunities to enhance management communication competency at Ross. After that point, the Management Communication Competency Requirement has been met.
2. Students who place in Group 2 or 3 may fulfill the Management Communication Competency with one of two options:

1. **Non-Credit Option:** Satisfactorily complete online modules
2. **For Credit Option:** Register and pass an approved BCOM course

The approved classes are listed below:

Course Number	Course Title	Credits
BCOM 521	Writing Fundamentals for Entrepreneurs	1.50
BCOM 522	Managerial Writing Fundamentals	1.50
BCOM 524	Persuasive Management Communication	1.50
BCOM 561	Management Presentations	1.50

Please note the following course is an *elective*, only, and does not fulfill the Management Communication Competency:

Course Number	Course Title
BCOM 530	Positive Business Communication

3. Summer Business Experience/Internship Requirement

Starting in the 2020-2021 academic year, all Full-time MBA students will be required to complete a 6-12-week internship/business experience the summer between the MBA1 and MBA2 year as part of the degree. An internship may include entrepreneurial, research and voluntary endeavors and can encompass both paid and unpaid positions.

4. Second Year

During the second year of the program, students integrate concepts learned in the first year and take electives in their area(s) of interest while completing any additional core degree requirements.

Students must take enough coursework to complete 57.00 total graduate credit hours during their two years in the program. Of the 57.00 credits, at least 25.00 may be taken as electives. Business elective classes may be 1.50, 2.25, or 3.00 credits. Students may choose to focus on one functional area or may tailor their experience by combining various functions for a more broad-based management curriculum.

At least 47.00 of the 57.00 credits must be Business Administration coursework. MBA students may choose to broaden their experience by electing up to ten credit hours of graduate-level courses in other units at the University of Michigan-Ann Arbor.

5. Specialization in Management Science

Students interested in pursuing a quantitative management and business analytics role can opt-in to the Management Science Specialization. The Specialization has the same core requirements as the standard FT MBA program, but requires 14 elective credits to be taken from a curated list. More information is [available here](#).

- Students can express interest and begin taking courses in the first year of their MBA
- International students who successfully complete the Specialization in Management Science and meet employment requirements may be eligible for the 24-month STEM OPT extension.

Interested students should be in close contact with the International Center.

- Students will have the opportunity to opt-in and out one time. Once you opt out you will not be able to opt back in.

B. Evening MBA Core Curriculum

The Evening MBA program consists of 60.00 credit hours in residence. Students generally take about four years to complete the Evening MBA Program and must meet the degree requirements in effect when they entered the program. If course or curriculum changes take place after a student commences the program, every effort will be made to implement the changes in the student's best interest, while still maintaining the most current program standards.

The core coursework establishes a basic understanding of the functional responsibilities of an organization. After completing the core course requirements, students integrate the concepts learned and take electives in their area(s) of interest while completing the additional core degree requirements. Students must also fulfill the Business Communication requirement as well as the Law/Ethics requirement and Strategy 503. Note that some elective classes can be taken earlier in the program, depending on course prerequisites.

The curriculum reflects an increased flexibility through modular scheduling, allowing both seven- and fourteen-week courses as well as courses offered in an intensive style. Core and elective degree requirements are summarized below.

See course descriptions for details:

<http://www.bus.umich.edu/CourseManagement/CourseDescriptions.asp>.

Core Curriculum

Evening MBA Program		
Core Requirements with no Prerequisites	Credits	
ACC 501: Principles of Financial Accounting	3.00	
BE 501: Applied Microeconomics	3.00	
MKT 501: Marketing Management	3.00	
MO 501: Human Behavior and Organization	3.00	
STRATEGY 503: Competing in the Global Business Environment	1.50	
TO 501: Applied Business Statistics	3.00	
TO 601: Information Systems	3.00	
Communication Requirement	Varies	
Law/Ethics Requirement	Varies	
Core Requirements with Prerequisites	Credits	Prerequisite
ACC 551: Principles of Managerial Accounting	3.00	ACC 501

FIN 551: Financial Management & Policy	3.00	ACC 501 & TO 501
TO 551: Introduction to Operations	3.00	TO 501
STRATEGY 601: Corporate Strategy	3.00	ACC 501

NOTES:

- All students will complete a minimum of 25.50 credit hours in elective coursework. Business elective courses may be 1.50, 2.25, or 3.00 credit hours.
- At least 50.00 of the 60.00 required credits must be Business Administration coursework. MBA students may choose to broaden their experience by electing up to ten credit hours of graduate-level courses in other units at the University of Michigan-Ann Arbor.
- Because ACC 501 and TO 501 are prerequisites for other core classes, it is strongly recommended to take these early in the program to allow maximum flexibility in choosing courses.

C. Additional Degree Requirement Information**1. Business Law Requirement**

Course Number	Course Title	Credits
BL/ES 504	Legal Aspects of Entrepreneurship	2.25
BL 506	Corporate Governance	2.25
BL 507	Legal Issues in Finance and Banking	1.50
BL 509	Intellectual Property Law	2.25
BL 511	Real Estate in the U.S.	1.50
BL 512	Introduction to Business Law	1.50
BL 513	Law of Marketing	1.50
BL 514	Human Capital Law	1.50
BL 515	International Business Law	1.50
BL 516	Law of Enterprise Organizations	1.50
BL 517	Law of Business Organizations	2.25
BL 536	Ethics of Corporate Management	2.25

Please note that the following courses are electives only and DO NOT meet the Law/Ethics requirement:

Course Number	Course Title	Credits
BL 510	Negotiation and Dispute Resolution	2.25

BL 530	Business and Human Rights	1.50
BL 555	Ethics and Negotiations for Accountants	3.00
BL 688	Washington Campus	3.00

2. MBA Communication Requirement

a. Evening MBA Communication Requirement

The MBA Communication Requirement can be fulfilled through coursework or a waiver exam. Unlike other MBA waivers, however, students may retake the test should they fail the first time. This flexibility in test taking, as well as flexibility in course options, allows students to select the option that best fits their curriculum objectives.

Option 1: Take one of the following courses and receive a passing grade:

Course Number	Course Title	Credits
BCOM 520	Managerial Writing	3.00
BCOM 521	Writing Fundamentals for Entrepreneurs	1.50
BCOM 522	Managerial Writing Fundamentals	1.50
BCOM 524	Persuasive Management Communication	1.50
BCOM 560	Communication Management	3.00

Please note the following courses are electives, only, and do not fulfill the Communication Requirement:

Course Number	Course Title
BCOM 530	Positive Business Communication
BCOM 561	Management Presentations

Option 2: Take the Waiver Exam and receive a passing score:

- A Waiver Exam is offered near the start of each Fall term (typically in July/August). The Waiver Exam presents a specific management situation and requires a written persuasive response. The written response is evaluated for clarity of thought, organization and development of ideas, audience awareness, persuasive appeal, and English usage.
- Evening MBA students may take the Communication Waiver Exam at any point during their education in the MBA program, and may attempt to pass the exam more than once. Those who have not successfully completed the assessment will need to fulfill the Communication requirement with coursework.

b. Communication Consultants

Communication Consultants are available to all graduate students. The consultants can help students with a variety of writing needs, from assignments and class work to employment applications and other materials. The consultants are available several hours each week, and students can sign up for a consultation online:

<http://www.bus.umich.edu/iMpack/CounselingCalendar/WritingProgram/>.

D. Course Waiver Information

The MBA core courses are a set of integrated courses designed by teams of faculty to develop a foundation for efficient and effective leadership and decision-making. They provide a foundation of core concepts and tools that students will use as they progress through the program and their careers. Some core courses, however, may be waived.

Students in the Full-time MBA and Evening MBA Programs may waive designated core course requirements in two ways:

1. Waiver requests must be submitted to the MBA Program Office (Full-Time MBAs), or the Ross Registrar's Office (Evening MBAs) for consideration by the designated department representative during the prescribed review time. Depending on the particular course, waivers may be accepted based on one or more of the following criteria:
 - Prior academic experience: Coursework previously completed and documented on a transcript and syllabi from those courses.
 - Prior course completion: Successful completion of the core course at the Ross School of Business within two years of entering the MBA program, with a minimum course grade of "Pass"; such courses may not be repeated for additional credit toward the MBA degree.
 - Professional experience, as documented on a resume or other relevant documentation.
 - Professional designation: Examples include CPA, CA, CMA and JD; relevant documentation must be provided.
2. Successful performance on a waiver exam offered by the respective department at the beginning of the academic year.

Waivers earn no credit toward the MBA degree. Students must substitute another course to replace the core course credits. Students who test or waive out of a core class may choose, however, to enroll in the core course for credit if their waiver was not based on previous credit completion of the course at our school. Exceptions to this rule are noted below:

- Students who have a CPA or CA certificate will be automatically waived from the Financial Accounting (ACC 501 or 502) and Managerial Accounting (ACC 551 or 552) courses, provided they submit a core course waiver request and a copy of their license or certificate. These students may not elect to take ACC 501 or 502 for credit; however they may take ACC 551 or 552 for credit if they so choose.
- Students who have a CMA certificate will be automatically waived from the Managerial Accounting (ACC 551 or 552) course, provided they submit a core course waiver request and a copy of their certificate. These students may take ACC 551 or 552 for credit if they so choose.
- Students enrolled in the dual JD/MBA program, or who already have a Juris Doctorate will be automatically waived from the Business Law/Ethics requirement, provided they submit a core course waiver request and relevant documentation of their degree or current enrollment in the dual program. These students may not take most courses that meet the Business Law/Ethics Requirement for credit (see [Section X.C.2.a, Business Law/Ethics Requirement](#))

Detailed information regarding waivers is posted online in the summer prior to entrance to the program.

XI. Weekend MBA Program

The Weekend MBA Program is a structured, cohort-based, 57 credit-hour degree program that meets every other weekend and completes in 24 months.

The first year of coursework (May through April of the following year) establishes a basic understanding of the functional responsibilities of an organization. These core courses lead into the Ross Multidisciplinary Action Project (MAP) experience to finish the first calendar year of this program.

The second calendar year focuses coursework in three modules of topics relevant to today's business needs. Students complete the program in April of their second year. Unlike our Full-time or Online MBA programs, the Weekend MBA is a "lock-step" program.

WMBA students have the option to drop up to nine credits of WMBA classes in their second year and substitute them with online or full-time electives as well as courses outside of Ross. WMBA 519 and WMBA 513 in the second year are required courses. You may not drop these courses.

Weekend MBA Communication Graduation Requirement

Management Communication Competency Requirement: To help develop communication skills, all students must fulfill the Management Communication Competency.

WMBA Management Communication Competency Guidelines:

Prior to beginning the first term, students submit writing and speaking communication samples for evaluation. Communication faculty will assess the submitted samples and determine if you have satisfied the requirement. Students who are identified as needing additional work on one or more competencies must complete assigned modules. If this additional work is not completed as requested students will be required to complete a Full-Time or Online MBA BCOM course to satisfy this graduation requirement.

Weekend MBA Program: First Year					
Spring/Summer 2024 (May – August)	Credits 9.00	Fall 2024 (September – December)	Credits 9.00	Winter 2025 (January – April)	Credits 10.5
WMBA 501: Principles of Financial Accounting	2.25	WMBA 505: Corporate Strategy	2.25	WMBA 509: Human Behavior and Organization	2.25
WMBA 502: Applied Microeconomics	2.25	WMBA 506: Financial Management	2.25	WMBA 510: Multidisciplinary Action Projects (MAP)	6.00
WMBA 503: Applied Business Statistics	2.25	WMBA 507: Managerial Accounting	2.25	WMBA 512: The World Economy	2.25
WMBA 504: Marketing Management	2.25	WMBA 508: Operations Management	2.25		

Weekend MBA Program: Second Year					
Spring/Summer 2025 (May – August)	Credits 9.75	Fall 2025 (September – December)	Credits 9.75	Winter 2026 (January – April)	Credits 9.00

WMBA 519: Business Law and Ethics	2.25	WMBA 615: Global Strategy	1.50	WMBA 513: C-Level Thinking	2.25
WMBA 605: Coaching and Mentoring	0.75	WMBA 630: Legal Aspects of Managing Human Capital	1.50	WMBA 604: Leadership Development	2.25
WMBA 612: Bargaining & Influencing Skills	2.25			WMBA 621: New Age of Innovation	2.25
Theme: Marketing		Theme: Operations Management		Theme: Strategy	
WMBA 601: Strategic Marketing Planning	2.25	WMBA 611: Global Supply Chain Management	2.25	WMBA 627: Mergers, Acquisitions and Corporate Development	2.25
WMBA 633: Strategic Brand Management	2.25	WMBA 617: Project Management	2.25		
		WMBA 623: Applied Business Analytics for Decision Making	2.25		
Theme: Strategy/Entrepreneurship		Theme: Financial Management		Theme: Analytics	
WMBA 606: Entrepreneurship	2.25	WMBA 603: Valuation	2.25	WMBA 640: Marketing Engineering & Analytics	2.25
WMBA 602: Strategies for Growth	2.25	WMBA 613: Strategic Cost Management	2.25		
		WMBA 618: Capital Markets and Investment Strategy	2.25		

XII. Online MBA Program

Curriculum

The online MBA curriculum includes live, interactive classes, self-guided modules, three residencies completed on the Ann Arbor campus or abroad, and the Multi-Disciplinary Action Project (MAP). The Online MBA program requires 57 credit hours including 24.75 credits of core requirements, 17.25 credits of electives, 9 credits of residencies, and 6 credits of MAP. Students generally take three to four years to complete the Online MBA Program and must meet the degree requirements in effect when they entered the program. If course or curriculum changes take place after a student commences the program, every effort will be made to implement the changes in the student's best interest, while still maintaining the most current program standards.

The online core coursework establishes a basic understanding of the functional responsibilities of an organization. After completing the core course requirements, students integrate the concepts learned and take electives in their area(s) of interest while completing the additional core degree requirements. Note that some elective classes can be taken earlier in the program, depending on course prerequisites.

The curriculum reflects an increased flexibility through modular scheduling. Courses are seven weeks long, except for residencies and MAP which are full-term, 14 week courses. The in-person portion of OMBA residencies last three to four days for on campus residencies, and five to six days for international residencies. Core and elective degree requirements are summarized below.

See course descriptions for details:

<http://www.bus.umich.edu/CourseManagement/CourseDescriptions.asp>.

Core Curriculum

Online MBA Program		
Core Requirements	Credits	Prerequisite
ACC 533: Financial Accounting*	2.25	
ACC 534: Managerial Accounting	2.25	ACC 533
BE 533: Applied Microeconomics	2.25	
BL 533: Business Law and Ethics	2.25	
FIN 533: Financial Management & Policy	2.25	ACC 533 & TO 533
MKT 533: Marketing Management	2.25	
MO 533: Leading People & Organizations	2.25	
STRATEGY 533: Corporate Strategy	2.25	ACC 533
STRATEGY 534: Competing in Global Business	2.25	
TO 533: Applied Business Statistics*	2.25	
TO 534: Introduction to Operations	2.25	TO 533

MAP	Credits	
BA 533: MAP	6.00	
Residencies	Credits	
BA 534: Leadership Residency (or BA 537: Global Strategy Residency)**	3.00	
BA 535: Innovation Residency (or BA 537: Global Strategy Residency)**	3.00	
BA 536: Transformation Residency (or BA 537: Global Strategy Residency)**	3.00	
Communication Competency	Credits	
Communication Requirement	--	

*Because ACC 533 and TO 533 are prerequisites for other core classes, it is strongly recommended to take these early in the program to allow maximum flexibility in choosing courses.

**Take any three of the four available 3-credit residencies.

Electives

- All students will complete a minimum of 17.25 credit hours in elective coursework. Most OMBA electives are 2.25 credit hours, however on-campus courses may be 1.50, 2.25, or 3.00 credit hours.
- Online students who have the flexibility to do so can register for in-person MBA elective classes with instructor permission. Availability may be limited, with priority given to in-residence MBA students.

Online MBA Communication Requirement

Management Communication Competency Requirement: To help develop communication skills, all students must fulfill the Management Communication Competency.

Online MBA Management Communication Competency Guidelines:

Prior to a students' first term, students submit writing and speaking communication samples for evaluation. Communications faculty will assess your samples and determine if you have satisfied the management communication competency requirement. If your samples do not satisfy the requirement, you have the option to complete additional work as assigned by the BCOM faculty (non-credit) or take BCOM 710 for elective credit over the course of your MBA program.

Course Waiver Information

The MBA core courses are a set of integrated courses designed by teams of faculty to develop a foundation for efficient and effective leadership and decision-making. They provide a foundation of core concepts and tools that students will use as they progress through the program and their careers. Some core courses, however, may be waived.

Waiving core courses provides flexibility to those who have mastered the same core concepts that are expected upon completion of the course in the Ross classroom.

To honor a student's previous academic coursework while maintaining the overall Ross MBA experience, we limit the number of waivers to two. Details on which core courses can be waived with appropriate evidence of previous coursework or professional experience can be found here:

<https://rossweb.bus.umich.edu/academics/curriculum/core-course-waivers/online-mba-core-details/>.

Strategy 533 and Strategy 534 cannot be waived.

If you feel you meet the criteria, please send the necessary documentation to Lizette Korn at lykorn@umich.edu to request a waiver.

Waivers earn no credit toward the MBA degree. Students must substitute another elective course to replace the core course credits. Students who test or waive out of a core class may choose, however, to enroll in the core course for credit if their waiver was not based on previous credit completion of the course at our school. Exceptions to this rule are noted below:

- Students who have a CPA or CA certificate will be automatically waived from the Financial Accounting (ACC 533) and Managerial Accounting (ACC 534) courses, provided they submit a core course waiver request and a copy of their license or certificate. These students may not elect to take ACC 533 for credit; however they may take ACC 534 for credit if they so choose.
- Students who have a CMA certificate will be automatically waived from the Managerial Accounting (ACC 534) course, provided they submit a core course waiver request and a copy of their certificate. These students may take 534 for credit if they so choose.

Detailed information regarding waivers is posted online in the summer prior to entrance to the program.

XIII. Master of Accounting Program (MAcc)

The MAcc program is a cohort-based curriculum consisting of 30.00 credit hours of core and elective courses completed over one full academic year in residence. Students complete the program by maintaining full-time enrollment in fall and winter semesters. The core curriculum consists of a series of accounting and financial reporting courses. Students may opt into an Accounting Analytics Concentration that bridges the gap between traditional accounting and vital analytics techniques. Students may earn the concentration by completing specific core elective and elective courses, as defined below. Elective study allows the flexibility needed to meet CPA exam requirements in most states. As electives, a variety of business courses are available including, but not limited to, corporate strategy, finance, marketing, international business, economics, and public policy. In addition, graduate level courses may be taken outside the Business School for students wishing to study non-business areas such as law, public policy, communications, or engineering.

A. Undergraduate Prerequisites

Applicants are required to take the equivalent of the University of Michigan-Ann Arbor's Principles of Financial Accounting, Principles of Managerial Accounting, Intermediate Financial Accounting, Principles of Microeconomics, and Statistics.

B. MAcc Curriculum

Fall Term Courses	Credits	Winter Term Courses	Credits
ACC 555: Corporate Financial Research and Reporting (Fall A)	2.25	ACC 625: Advanced Financial Accounting (Winter A)	2.25
ACC 561: Federal Taxation I	3.00	ACC 630: Auditing and Assurance (Winter A)	1.50
ACC 601: Accounting Information System Design (Fall B)	1.50	Electives*	9.00
ACC 630: Auditing and Assurance (Fall B)	1.50		
ACC 695: MAcc Graduate Research Seminar	3.00		
ACC 565: Financial Instruments and Structured Finance (Fall A)	2.25		
Electives*	3.75		

***Students completing the traditional MAcc Curriculum must choose at least ONE of the following core elective choices if any of the above core courses are not waived, or TWO of the following choices if any of the above core courses are waived:**

Course Number	Course Title	Credits
ACC 564	Corporate Finance Reporting	2.25

ACC 618	Financial Communication and Investor Relations	2.25
ACC 620	Federal Taxation II	2.25
ACC 640 ¹	Mastering Execution: Internal Control Systems	1.50
ACC 650	Mastering Execution: Resource Costing Systems	1.50
ACC 711	Financial Statement Analysis I	2.25
ACC 713	Financial Statement Analysis II	2.25
ACC/FIN 725 ²	Managing the Maize and Blue Fund	1.50
ACC/FIN 726	Managing the Maize and Blue Fund	1.50
BL 555	Ethics and Negotiations for Accountants	3.00

1. If ACC 640: Advanced Management Accounting and ACC 650: Cost Management Systems are chosen, both must be taken for a total of 3.00 credits (1.50 credits each).
2. If ACC/FIN 725: Managing the Maize and Blue Fund and ACC/FIN 726: Maize and Blue Fund are chosen, both must be taken for a total of 3.00 credits (1.50 credits each).

Students may include up to 6.00 credit hours of the following Law School tax courses:

Course Number	Course Title	Credits
LAW 691	International Tax	3.00
LAW 726	Partnership Tax	3.00
LAW 746	Tax of Financial Instruments	1.00
LAW 747	Taxation of Individual Income	4.00
LAW 749	Corporate Taxation	4.00

****Students completing the MAcc with Accounting Analytics Concentration, must choose at least THREE of the following Accounting Analytics Core Electives if none of the above core courses are not waived. If a core course is waived, students may replace the credit hours with any traditional MAcc elective option.**

Course Number	Course Title	Credits
ACC 564	Corporate Finance Reporting	2.25
ACC 618	Financial Communication and Investor Relations	2.25
ACC 711	Financial Statement Analysis I	2.25
ACC 713	Financial Statement Analysis II	2.25

Students completing the MAcc Accounting Analytics Concentration must also include at least ONE of the following Accounting Analytics Electives:

Course Number	Course Title	Credits
MKT 608	Pricing Analytics and Strategy	2.25
MKT 618	Marketing Research Design & Analysis	2.25
MKT 626	Customer Analytics	2.25
MKT 630	Marketing Engineering & Analytics	2.25
TO 513	Spreadsheet Modeling and Applications	1.50
TO 515	Bus Application Development with Visual Basic for Excel	2.25
TO 566	Applied Regression and Data Analysis	1.50
TO 567	Data Mining and Applied Multivariate Analysis	1.50
TO 572	Applied Business Forecasting I	1.50
TO 618	Applied Business Analytics and Decisions	3.00
TO 633	Artificial Intelligence for Business	2.25
TO 640	Big Data Management: Tools and Techniques	2.25
TO 649	Revenue Management	2.25

The University registration system will allow students to select up to 18.00 credits per term. MAcc students should not register for more than 9.00 credits in any half (A/B) term.

C. Independent Study Projects

MAcc students may take up to 3.00 credit hours of independent study work. No more than one project per term and two projects total may be completed.

For information, see:

[Section V, B, Independent Study Projects.](#)

D. Additional Grading Policies

MAcc students are graded on two types of scales:

- The Ross School of Business uses a five-level grading scale in our 500-level and above courses: Excellent (EX), Good (GD), Pass, (PS), Low Pass (LP), and Fail (F). (see [VIII. A. Grading Scales and Distribution](#))
- In Ross 400-level courses, students are graded on a “letter” scale with possible grades to include A+, A, A-, B+, B, B-, C+, C, C-, D+, D, D-, and E.

****Note that grades for courses taken outside of Ross will be converted to the Ross scale. Please see section [VIII.C](#) for the conversion scale.**

There are no honor points associated with the grade designations, and no value point averages appear on transcripts. No optional Pass/Fail coursework may be taken within the 30 required credit hours.

For further details on Ross grading, see [VIII. Grading Policies.](#)

E. Additional MAcc Degree Requirements and Options

- MAcc students must earn a minimum of 30.00 credit hours.
- MAcc students may take a maximum of 6.00 credits of approved 400-level graduate courses.
- MAcc students may take a maximum of 6.00 graduate credits outside the Business School, in other graduate units at the University of Michigan - Ann Arbor.
- No mandatory Pass/Fail, Satisfactory/Unsatisfactory, or Credit/No Credit coursework may be taken within the 30.00 required credit hours.
- No optional Pass/Fail coursework may be taken within the 30.00 required credit hours.
- Students may apply to take an undergraduate language course for half-credit. Students must receive at least a "B" to get these credits.
- The University registration system will allow students to select up to 18.00 credits per term. MAcc students should not register for more than 9.00 credits in any half (A/B) term.
- Cumulative GPA of 2.00 (including 2.00 Term GPA each semester).

XIV. Master of Supply Chain Management Program (MSCM)

The MSCM program is a cohort-based curriculum consisting of 30.00 credit hours of core and elective courses completed over the summer, fall and winter terms in residence.

A. Undergraduate Prerequisites

While there are no specific course prerequisites for the MSCM program, you must have earned, or expect to earn, a bachelor's degree in science, technology, engineering, mathematics, business, economics, or an equivalent quantitative major by the start of the program.

B. MSCM Curriculum

Beginning with the students admitted in Summer 2017, the Master of Supply Chain Management degree consists of a Summer, Fall, and a Winter term.

Summer Term			
Course No.	Name	Term	Credit Hours
TO 505 (three sections of one credit each)	Business Fundamentals	Summer	3
TO 736	Supply Chain Management Colloquium	Summer	2

Fall Term			
Course No.	Name	Term	Credit Hours
TO 605	Mfg & Supply Ops	Fall	3
TO 616	Project Mgmt	Fall	1.5
TO 618	App Bus Analytics	Fall	3
TO 624	Strategic Sourcing	Fall A	2.25
Electives			Credits Vary

Winter Term			
Course No.	Name	Term	Credit Hours
TO 685	SC Consulting Studio	Winter	6
TO 620	Global Sup Chain Mgt	Winter A	2.25
TO 623	Information Technology	Winter B	1.5
TO 621	Logistics	Winter B	2.25
TO 640	Big Data Mgmt Tools	Winter A	2.25

Electives:

Students will need to complete at least 1.0 credit of graduate business elective study throughout their academic career to earn the 30.0 required credit hours, as core classes amount to 29.00 credit hours.

The University registration system will allow students to select up to 18.00 credits per term. MSCM students should not register for more than 9.00 credits in any half (A/B) term.

C. Independent Study Projects

MSCM students may take up to 3.00 credit hours of independent study coursework. No more than one project per term and two projects total may be completed. For information, see:

[Section V, B, Independent Study Projects](#).

D. Additional Grading Policies

MSCM students are graded on two types of scales:

- The Ross School of Business uses a five-level grading scale in our 500-level and above courses: Excellent (EX), Good (GD), Pass, (PS), Low Pass (LP), and Fail (F). (see [VIII. A. Grading Scales and Distribution](#))
- In Ross 400-level courses, students are graded on a “letter” scale with possible grades to include A+, A, A-, B+, B, B-, C+, C, C-, D+, D, D-, and E.

**Note that grades for courses taken outside of Ross will be converted to the Ross scale. Please see section [VIII.C](#) for the conversion scale.

There are no honor points associated with the grade designations, and no value point averages appear on transcripts. No optional Pass/Fail coursework may be taken within the 30 required credit hours.

For further details on Ross grading, see [VIII. Grading Policies](#).

E. Additional MSCM Degree Requirements and Options

- MSCM students must earn a minimum of 30.00 credit hours.
- MSCM students may take a maximum of 6.00 credits of approved 400-level graduate courses.
- MSCM students may take a maximum of 6.00 graduate credits outside the Business School, in other graduate units at the University of Michigan - Ann Arbor. These credits **do not** apply toward the 1.0 required credit of graduate business elective study to meet degree requirements
- No mandatory Pass/Fail, Satisfactory/Unsatisfactory, or Credit/No Credit coursework may be taken within the 30.00 required credit hours.
- No optional Pass/Fail coursework may be taken within the 30.00 required credit hours.
- Students may apply to take undergraduate language courses for half-credit. Students must receive at least a “B” to get these credits.
- The University registration system will allow students to select up to 18.00 credits per term. MSCM students should not register for more than 9.00 credits in any half (A/B) term.
- Cumulative VPA of 2.00 (including 2.00 Term VPA each semester).

XV. Master of Business Analytics (MBAn)

To fulfill Master of Business Analytics (MBAn) degree requirements, students must successfully complete 36.5 credits: 32 credits of core courses and 4.5 credits of approved elective courses. Students enter the program in June and complete their degree in late April or early May of the following calendar year.

A. Eligibility

Admission is open to graduates of accredited colleges and universities who have the equivalent of a US bachelor's degree in science, technology, engineering, mathematics, business, economics, or an equivalent quantitative major. Students should also be familiar with Python or R before starting the program.

MBAn Program Summer Term	
Course	Credits
BA 500: Business Immersion	2.0
MBAN 550: Introduction to Data Programming	2.25
MBAN 551: Advanced Spreadsheets	1.50
MBAN 552: Probability and Statistics	1.50

MBAn Fall Term		
Course	Term	Credits
MBAN 502: Managerial and Financial Accounting	Fall A	2.25
MBAN 553: Predictive Analytics	Fall A	2.25
MBAN 554: Data Exploration and Visualization	Fall A	2.25
MBAN 555: Data Architecture and Acquisition	Fall A	1.50
MBAN 501: Software Teams and Project Management	Fall B	2.25
MBAN 556: Unsupervised Learning	Fall B	1.50
MBAN 503: Decision Strategies	Fall B	2.25
MBAN 557: Causal Inference through Experimentation	Fall B	1.50

MBAn Winter Term		
Course	Term	Credits
MBAN 558: Prescriptive Analytics	Winter A	1.50
MBAN 504: Information Security, Privacy and Ethics	Winter B	1.50
MBAN 600: Business Analytics Consulting Studio	Winter	6.00
Graduate Electives (at least 4.5 credits)	Winter	Varies

Additional degree requirements:

1. Mandatory 4.5 credits (minimum) of electives.
2. Cumulative VPA of 2.00 (Including 2.00 Term VPA each semester)
 - MBAn students may take a maximum of 6.00 graduate credits outside the Business School, in other graduate units at the University of Michigan - Ann Arbor. Students may take electives outside of Ross, which will count towards the 4.5 required credits of electives.
 - No mandatory Pass/Fail, Satisfactory/Unsatisfactory, or Credit/No Credit coursework may be taken within the 36.5 required credit hours.
 - No optional Pass/Fail coursework may be taken within the 36.5 required credit hours. Students may apply to take an undergraduate language course for half-credit. Students must receive at least a "B" to earn these credits.

XVI. Master of Management Program (MM)

The MM is a cohort-based program with a curriculum consisting of 35.75 credit hours of core and elective courses completed over the summer, fall and winter terms in residence. The MM is designed to provide non-business undergraduates with a solid grounding in the fundamentals of business and leadership.

A. Eligibility

Admission is open to graduates of accredited colleges and universities with non-business undergraduate degrees. Those with an undergraduate business degree are not eligible. Students with a business minor, however, are eligible to apply.

All applicants must have completed their undergraduate degree no more than two years prior to enrolling in the MM program. The program is designed for candidates with little to no full-time work experience. Candidates with some (e.g., one year to 18 months) work experience are eligible to apply. Candidates with more work experience are encouraged to apply to our other graduate degree programs.

Applicants must have successfully completed either a pre-calculus or statistics course during their time as an undergraduate with a grade of “C” or higher. This prerequisite must have been taken at an accredited institution of higher education. The course should be equivalent to a pre-calculus or introduction to statistics course here at the University of Michigan. Please contact the MM program office to make sure the course meets our requirements.

B. MM Curriculum

To fulfill MM degree requirements, students must successfully complete 35.75 credit hours of approved Business courses: 31.25 credits of core courses and a minimum of 4.5 credits of approved elective courses.

MM Program: Summer Term	
Courses	Credits
BA 500: Business Immersion	2.00
TO 557: Applied Business Statistics and Analytics	2.25
BE 557: Applied Microeconomics	2.25
Total Credits:	6.50

MM Program: Fall Semester			
Fall A Courses	Credits	Fall B Courses	Credits
ACC 557: Evaluating Financial Performance	2.25	ACC 558: Cost Measurement & Control	2.25
TO 558: Operations Management	2.25	STRATEGY 557: Strategy	2.25
FIN 557: Financial Management	2.25	MO 557: Positive Leadership & Organizing	2.25

MKT 557: Marketing Management	2.25	
Optional: Approved Electives		0.00-6.00
Total Credits (approximate):		11.25

MM Program: Winter Semester			
Winter A Courses	Credits	Winter B Courses	Credits
BL 557: Legal and Ethical Environment of Business	1.50	STRATEGY 558: World Economy	1.50
BA 600: Management Consulting Studio (Winter A and B)			6.00
Approved Electives			1.50-6.00
Total Credits (approximate):			11.25

MM Students must complete 4.50 credit hours of electives (400-, 500-, or 600-level Ross courses) to meet degree requirements. A list of approved electives may be obtained from the MM program office.

C. Additional Grading Policies

Master of Management students are graded on two types of scales:

- The Ross School of Business uses a five-level grading scale in our 500-level and above courses: Excellent (EX), Good (GD), Pass, (PS), Low Pass (LP), and Fail (F). (see [VIII. A. Grading Scales and Distribution](#))
- In Ross 400-level courses, students are graded on a “letter” scale with possible grades to include A+, A, A-, B+, B, B-, C+, C, C-, D+, D, D-, and E.

**Note that grades for courses taken outside of Ross will be converted to the Ross scale. Please see section [VIII.C](#) for the conversion scale.

There are no honor points associated with the grade designations, and no value point averages appear on transcripts. No optional Pass/Fail coursework may be taken within the 35.75 required credit hours.

For further details on Ross grading, see [VIII. Grading Policies](#).

D. Additional MM Degree Requirements

- MM students must earn a minimum of 35.75 credit hours.
- MM students may take a maximum of 6.00 graduate credits outside the Business School, in other graduate units at the University of Michigan - Ann Arbor. Students may take electives outside of Ross, which will count towards the 4.5 credits of electives.
- No mandatory Pass/Fail, Satisfactory/Unsatisfactory, or Credit/No Credit coursework may be taken within the 35.75 required credit hours.
- No optional Pass/Fail coursework may be taken within the 35.75 required credit hours.
- Students may apply to take undergraduate language courses for half-credit. Students must receive at least a “B” to earn these credits.
- The University registration system will allow students to select up to 18.00 credits per term. MM students should not register for more than 9.00 credits in any half (A/B) term.
- Cumulative VPA of 2.00 (including 2.00 Term VPA each semester)

XVII. Global and Executive MBA Programs

Global MBA and Executive MBA programs have distinct sets of Academic Rules and Regulations that are maintained and monitored by the respective Program Directors.

For information, see:

Global MBA: <http://michiganross.umich.edu/global-mba>

Executive MBA: <http://michiganross.umich.edu/executive-mba>

XVIII. Community Membership

There are many services and programs available across campus. Below are listed a few resources which Ross Masters students routinely use. For others, please search from the UM homepage.

A. Services for Students with Disabilities (SSD)

G-664 Haven Hall, 505 S. State Street, Ann Arbor, MI 48109-1045

ssdoffice@umich.edu

Phone: 734-763-3000 (voice)

734-615-4461 (TDD)

734-619-6661 (VP)

Services for Students with Disabilities (SSD) provides services to students with visual impairments, learning disabilities, mobility impairments, or hearing impairments. They also work with students who have chronic health problems or psychological disabilities. SSD offers services which are not provided by other University offices or outside organizations. SSD provides such services as accessible campus transportation, adaptive technology, sign language and oral interpreting, readers and other volunteers, guidance for course accommodations, and requests to modify degree requirements. The services are free of charge.

Before and after a student enrolls at the University, SSD staff is available to answer questions and provide referrals concerning admission, registration, services available, financial aid, etc. In addition, SSD can help assess the need for modified housing, attendants, interpreters, transportation, classroom accommodations, note-takers, and adaptive equipment.

Some might be particularly interested in the Volunteer Reader Program, which is run by SSD. It consists of students reading material onto cassette for use by students with visual impairments or print disabilities. The primary qualification the reader must have is a clear speaking voice. Volunteers are also needed to edit scanned printed materials to be put onto disk. The primary qualification for this task is strong text editing skills.

B. Counseling and Psychological Services

Tappan Auxiliary Building, 609 Tappan Street (near the Ross Building)

<https://caps.umich.edu/>

Life threatening emergencies: 911

Business Hours

Counselor-on-Duty: 734-764-8312

Dean of Students: 734-764-7420

After Hours

U-M Psychiatric Emergency (24-hours): 734-996-4747

Sexual Assault Prevention and Awareness Center (24-hours): 734-936-9333

Dept of Public Safety: 734-763-1131

Counseling and Psychological Services is committed to creating an environment based on our values of multicultural, multi-disciplinary and multi-theoretical practices that allow our diverse student body to access care, receive high quality services and take positive pathways to mental health. We also strive to find creative ways of reaching out to students and the UM community to nurture and develop a proactive, renewed sense of engagement throughout the campus.

Every day, CAPS is involved in activities and services that strengthen our campus to be supportive, engaged and, ultimately, connected around student mental health. Our work revolves around:

- [clinical service delivery](#)
- [prevention and education](#)
- [mental health wellness](#)
- [research and data work](#)
- [training a new generation of professionals](#)

Our work also involves information, services, and tools to help students, staff, faculty, and family members. Together, we can achieve a campus climate of mental 'health' where each student can engage thoughtfully as an active community member and to help their fellow students.

For more information please see the CAPS [Frequently Asked Questions](#).

[CAPS @ Ross](#)

Free and confidential counseling services are available with a CAPS counselor here at Ross for all undergraduate and graduate students currently enrolled in the Ross School of Business. Services include initial consultation, individual therapy, consultation with students, staff, and faculty, referrals to other U-M resources and community services, drop-in workshops, and outreach presentations.